

M I N U T E S
Texas Jewelers Association
Board of Directors
February 16, 1975

Call to Order, President Vic Maden

Present: Maden, Mowen, Rye, F. Everts, Barnes, M. Everts, Alter, House,
Billings, Morrow, Moore, and guest, John Stinson

Motion by Rye, second by Everts, that Minutes of previous meeting be adopted as mailed.
PASSED

Maden reported briefly on his activities in recent weeks on behalf of TJA, then introduced RJA President, John Stinson. Stinson reported on the recently completed Mid-Winter RJA show and other RJA activities, including establishment of a permanent international jewelry exhibit in New York. He also reported on the recent agreement with Jewelers Mutual Insurance Company and MMI regarding offering jewelers block insurance to RJA members as part of the RJA insurance program.

Moore reported on legislative activities, including the proposed bill to prohibit schools from entering into exclusive contracts with class ring manufacturers to provide rings to students. Alter and F. Everts moved to endorse the proposed legislation. PASSED

Moore reported on the financial status at this time, advising that cash and savings accounts total \$8,513.27. This compares with \$10,622.80 for the same period in 1974. (The primary difference is accounted for by the fact that membership dues have not been received from RJA as early as previously, as well as the fact that the administrative fee to Texas Retail Federation was increased by \$150.00 per month, effective September 1).

David Billings, Convention Chairman, reviewed program planning for the 1975 TJA-TWA Convention, outlining a full range of educational and social activities.

Jim Barnes, Handbook Chairman, reported on ad sales to date and urged directors to solicit ads from their suppliers.

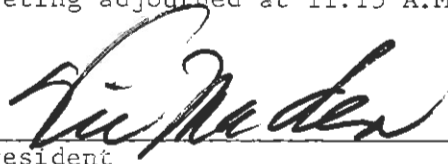
David Billings asked that consideration be given to soliciting nominations for the Board of Directors by mail and that a TJA general assembly be held at the convention for the purpose of elections and conducting TJA business. It was agreed that this would be done.

Frank Everts advised that the Market Center officials have offered to pre-register TJA members for each market. Details will be worked out and announced in a future TJA bulletin.

President Maden appointed the nominating committee as follows: Rye, Chairman; Mowen, House.

Frank Everts moved, second by Rye, that TJA pay the expenses of the wife of the Executive Vice President to attend the RJA Convention in July. PASSED

Meeting adjourned at 11:15 A.M.



President



Executive Vice President

FINANCIAL STATEMENT

Feb. 15, 1975

Balance in Checking Account at Travis Bank & Trust	\$2,067.86
Certificate of Deposit - Austin National Bank	3,923.12
Certificate of Deposit - Capitol City Savings	<u>3,201.46</u>
	\$8,513.27

MINUTES
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
September 1 1974

Call to order, President Vic Maden, 8:30 A.M.

Present: Vic Maden, Selwyn Leeds, Frank Everts, Robert Morrow, Nelson Alter, Pete Mowen, Vim Rye, David Billings, Myron Everts, James Barnes, W.M. House, Dalton Billings and Margaret Youngquist

Minutes of the previous meeting were read and motion by Myron Everts that they be accepted as corrected. Motion was seconded by David Billings and PASSED.

President Maden gave a short report on the R.J.A. Convention in New York attended by Maden and Executive Vice President, Mickey Moore.

Maden gave a report of the Miss Texas Pageant held July 13th in Fort Worth, explaining that the Miss Texas Officials found the crown unacceptable and that a gold pendant set with diamonds was presented by Texas Jewelers Association to Miss Texas. Selwyn Leeds asked that the crown and pendants originally made for the presentation be returned to him along with the statement for their cost.

Motion was made by Myron Everts that Selwyn Leeds be given a vote of thanks for work done in obtaining the Miss Texas Crown. This was seconded by Morrow and Passed. Leeds made a motion that the crown idea be given up and that a pendant similar to the one presented this year be given each year. Leeds motion was seconded by Frank Everts and Passed.

The financial statement was given by Margaret Youngquist and a motion by Alter that it be accepted was seconded by F. Everts and Passed.

Mrs. Youngquist read a statement by Executive Vice President Moore explaining the need for an increase in administrative fees to Texas Retail Federation. After some discussion, motion was made by Vim Rye that the administrative fee to TRF be increased to \$500 per month on the condition that more calls be made by the membership relations director. Rye's motion was seconded by House and Passed.

The financial statement on the Houston Convention was read by Mrs. Youngquist. That report is made a part of these minutes.

President Maden asked David Billings, Chairman of the convention study committee for a report. Billings stated that they recommended a site somewhere around Austin and a shorter period of time, perhaps running watchmakers programs and jewelers programs concurrently.

Maden instructed Billings to meet with the Watchmaker's Convention Committee and to make a report to him on their conclusions sometime during the month of September.

Maden then called for a discussion of the ad rates in the Texas Jewelers Handbook, with a view to possible increases. Mrs. Youngquist recommended that the following increases in cost of ads be adopted:

Full Page	(1974) \$100	(recommended) \$115.00
Back Cover	125.00	150.00
Inside Cover	115.00	115.00
half-page	60.00	75.00

Motion was made by Mowen and seconded by Rye that the increases as recommended be put into effect for the 1975-76 Handbook.
PASSED.

President Maden asked for discussion of continued membership by Texas Jewelers Association in Jewelry Industry Council. After discussion and review of some JIC material, motion was made by Morrow and seconded by M. Everts that TJA continue to support JIC for another year. PASSED

A discussion of membership growth followed. Mrs. Youngquist reported that 38 new members had been added since January. It was noted that ads and the page in Independent Jeweler Magazine had been most helpful in soliciting memberships. A statement by Mickey Moore on Associate Memberships was read. Vim Rye made a motion that the dues for associate members be increased to \$25 and that directors actively solicit such members. The motion was seconded by M. Everts and PASSED.

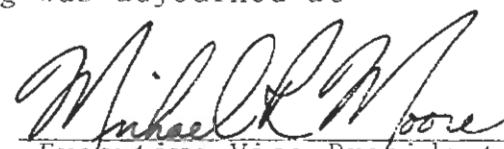
Maden asked for a discussion of a possible reception for RJA Pres., John Stinson to be held at the February market as a possible membership-building tool. Morrow moved that such a reception be held. Motion was seconded by Everts and PASSED. Maden named the following to make the arrangements: Frank Everts, Chairman
W.M. House
Vim Rye

President Maden read a presentation by Swissair of a possible study mission tour to Lausanne for Texas Jewelers Association. A discussion followed and Mrs. Youngquist was instructed to poll the membership for interest in the project.

David Billings suggested that open meetings be held for taking care of business and electing officers. President Maden said that the by-laws would be studied and that the matter would be taken up at the next meeting.

There being no further business, the meeting was adjourned at 10:30 A.M.


President


Executive Vice President

FINANCIAL STATEMENT FOR
1974 TJA-TWA Convention

INCOME

Cash donations	\$625.00
Advance Registrations	2,601.50
Golf Tournament	147.00
Registrations and ticket sales at Convention	<u>1,026.50</u>
TOTAL	\$4,436.00

EXPENSE

Meeting, convention committee, 2/16, Travelodge, Dallas	\$ 25.00
Meeting, Convention committee 3/27, Houston	44.50
Payment to Bayou Bend - Ladies Tour	50.00
Payment G & L Stationery-tickets for drinks and prizes	2.05
Newton Manufacturing Co. - Name Tags	61.82
Telephone Charges 5/13 - Neill t/16 & 5/20 Birdwell	10.34
Memorial Park Golf Course	81.00
Billings Jewelers - Golf Trophies	32.50
Brewington Typewriter - Registration	12.60
Moore-Expenses (Room, Tips, Meals, Trans., Misc.)	225.96
Youngquist - Expenses (Room, Tips, Trans., Misc.)	128.24
Cocktail Party	395.50
Saturday Luncheon	918.00
Saturday Banquet	1,248.90
Sunday Luncheon	991.88
Equipment Rental	37.50
Walter Blaney - Entertainment	500.00
Houston Transit Co. - Ladies Bus	50.00
Rudnick (½ Air Fare - New York - Houston)	118.00
Tickets	65.36
Programs	99.23
Jo Ann Griffin - Expenses	<u>96.83</u>

\$5,186.07

Net Loss	\$750.07
Less Surplus From previous years	<u>334.28</u>
	\$415.79

Loss to each Organization	\$207.89
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Due from TWA	
Convention Net Loss	\$207.89
Convention Flyers	43.39
Bus Exp. Chg. (shipping flyers)	<u>2.81</u>
	\$254.09

FINANCIAL STATEMENT

August 28, 1974

Balance in checking account at Travis Bank & Trust	\$3,517.08
Certificate of Deposit in Austin National (10/15/74)	3,817.42
Certificate of Deposit in Capitol City Savings (1/25/75)	3,099.09
Certificate of Deposit in Lamar Savings (9/21/74)	<u>1,878.18</u>
	\$12,311.77

Accounts payable (handbook ads (\$835.00))

M I N U T E S
BOARD OF DIRECTORS
Texas Jewelers Association
6/30/74 - Houston, Texas

Frank Everts, Past President, called the meeting to order at 8:A.M. at the Whitehall Hotel in Houston, Texas. He commented on the state of the Association and the accomplishments over the past year.

New board members; Vim Rye and Jim Barnes were welcomed and appreciation to outgoing board members; Koy Kragh, Dorman Igo, and Irving Addelstein, was expressed.

Mr. Everts then turned the meeting over to the new President Vic Maden.

Mickey Moore reported on the presentation of the crown for the Miss Texas Pageant, saying the total cost of the crown and pendants was \$210.00. The board approved the crown and rejected the pendants as not suitable. After discussion, President Maden asked Frank Everts to acquire a 14 karat gold pendant with inscription and diamond to be awarded to Miss Texas at the Pageant on July 13th.

Moore gave a report on the recent audit, stating the Texas Jewelers Association continued to be in a sound financial condition.

Mr. Frank Everts moved that the audit report be accepted. The motion was seconded by Vim Rye and PASSED.


Margaret Youngquist, secretary for the association, was complimented on the job she had done on membership solicitations and convention arrangements.

The plans for 1975 Convention were discussed and President Maden appointed David Billings, Jim Barnes and Myron Everts to a committee to study and make recommendations for next year's convention. Billings is to serve as Chairman.

W.M. House reported on the 1974-75 Handbook noting that it made nearly \$1,000 gain in ads with 16 new advertisers.

Mr. Maden read a letter to the Board from Mr. Vincent Macaluso complaining about a particular wholesale firm selling retail.

There being no further business, the meeting was adjourned at 9:A.M.


President


Executive Vice President

M I N U T E S

TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
February 17, 1974

Call to Order, President Everts, 8:30 A.M.

Present: Everts, F.; Morrow, Billings, House, Adelstein,
Friedson, Alter, Maden, Moore

The Minutes of the previous meeting were read and approved.

Morrow presented the Nominating Committee report as follows:

President:	Vic Maden
Vice President:	Nelson Alter
Vice President:	W.M. House
Sec.-Treas.:	David Billings

Directors:	C.J. Mowen; Selwyn Leeds; Leon Payne; Robert Morrow; Myron Everts; Vim Rye; Jim Barnes and Frank Everts as Immediate Past President
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Moore presented the financial report, noting that the Association continues to be in sound financial condition.

Moore presented a four-point membership program to include direct mail; advertising in Independent Jeweler; a new membership brochure, and a series of receptions in major cities. Leeds and Morrow moved approval. PASSED

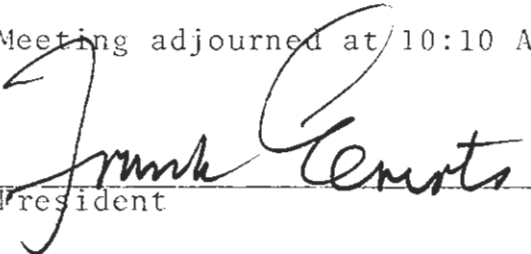
Moore presented a request from the Miss Texas pageant that Texas Jewelers Association sponsor and provide the crown for the winner each year. It was generally agreed that much favorable publicity could be gained from this sponsorship. Moore was directed to investigate the costs and report back to the Board.

House submitted the Handbook Advertising Report, advising the Board that 8 new advertisers have been enlisted to date. Twenty-five former advertisers had renewed. House presented a new ad from Paris Junior College and asked Board members to please call on prospective advertisers during the market.

Billings outlined proposed programs for the annual convention.

Rick Taylor, representing Independent Jeweler, presented a proposal for a monthly TJA page in that publication and asked the Board to consider naming the magazine its "official publication." Alter and Adelstein moved to accept the proposal for the page but not to name the magazine the TJA "official publication." PASSED

Meeting adjourned at 10:10 A.M.



President



Executive Director

Cash Statement

2/15/74

Balance in checking Account at Austin National Bank	\$ 2,078.72
Balance in Austin National Bank Certificate	3,714.56
Balance in Lamar Savings Certificate	1,829.52
Balance in Capitol City Savings Certificate	<u>3,000.00</u>
Total Cash Assets	\$10,622.80

Figures for Board Meeting 2.18.73

TEXAS JEWELERS ASSOCIATION

Current bank balance, as of 2-16-73 \$ 3,465.69

Current savings balance, as of 2-16-73 5,261.72

\$ 8,727.41

TEXAS JEWELERS ASSOCIATION

Current bank balance, as of 2-16-73	\$ 3,465.69
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Current savings balance, as of 2-16-73	5,261.72
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	\$ 8,727.41
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MINUTES
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
September 2 1973

Call to order, President Frank Everts, 8:40 A.M.

Present: Frank Everts, Dorman Igo, Koy Kragh, Irving Adelstein, Robert Morrow, Myron Everts, Vic Maden, Selwyn Leeds, Nelson Alter, W.M. House, David Billings, Robert Lackner, Mickey Moore

President Frank Everts recognized the three new members of the Board, House, Leeds and Alter.

Moore presented the audit report, noting that the Association continues to be in sound financial condition. There followed a discussion of the results of the questionnaires that were sent out, with no firm conclusions developed from them.

The Board agreed to accept the offer from National Jeweler Magazine to offer a complimentary introductory subscription to members of TJA.

Moore presented the proposal from the Texas Education Agency, Distributive Education Division, for TJA to sponsor the annual contest in jewelry marketing at the state level, with a budgeted amount of \$300 per year. APPROVED.

President Everts read a letter from Jewelry Industry Council soliciting support from TJA. Myron Everts moved that TJA support the organization in the amount of \$200.00 per year. APPROVED.

President Everts commended Koy Kragh on his work as Membership Chairman the past year. Following a discussion on membership development, it was agreed that the TJA staff will develop a promotional effort based on "Every Member Get A Member."

President Everts appointed the following committees:

Convention Committee: David Billings, Chairman; Robert Morrow,
Nelson Alter

Handbook Committee: W.M. House, Chairman; Selwyn Leeds,
Dorman Igo

Meeting adjourned, 10:05 A.M.

MINUTES

TEXAS JEWELERS ASSOCIATION

BOARD OF DIRECTORS

June 24, 1973

Present:	David Billings	Robert Lackner
	Koy Kragh	W.M. House
	William Koen	Leon Payne
	Vic Maden	Michael R. Moore
	Pete Mowen	

Call to Order, 8:30 A.M., Koy Kragh

Kragh noted the absence of Frank Everts and read a letter from Everts.

Moore read the Minutes of the previous meeting.

Koen reported on advertisers in handbook and asked help of directors in selling ads at the jewelers shows.

Moore gave a brief financial report stating that records indicate that the Association was in good financial condition.

Moore gave a report of convention expenses. He noted the small attendance at the convention and asked the Board to take a look at the situation and try to come up with a way to inspire members to become more active. A survey form to find out what members would like at the convention was suggested.

Kragh mentioned the prize for most new membership which was to be given at convention. It was decided that the prize should be held over to next convention due to the very small attendance this year.

Moore reported on progress of Watchmaker's Bill during the past Legislative Session.

Bob Lackner reported for the Nominating Committee as follows:

President	Frank Everts
Vice President	Koy Kragh
Vice President	Irving Adelstein
Secretary Treasurer	Vic Maden

Directors: David Billings, Jerry Friedson, Dorman Igo, Myron Everts, Selwin Leeds, W.M. House, Nelson Alter, Pete Mowen, Robert Morrow, Robert A. Lackner

Lackner moved that the slate be accepted. The motion was seconded by William Koen. PASSED

Billings discussed the possibility of a hospitality room at the Jewelers show to promote membership.

Maden mentioned that the September show was too soon and that it would be better to plan any action for building membership for the February show. Maden asked Moore to come up with some suggestions on building membership for next meeting.

Moore reported that the Sonesta-Whitehall Hotel in Houston will be the site of the 1974 Convention.

Koy Kragh adjourned the meeting at 9:45 a.m.

President

Executive Director

INCOME

Membership Dues	\$5,834.53	\$4,383.68
Directory Advertisements	3,345.00	3,400.00
Registrations	1,051.00	290.00
Convention donations	700.00	-0-
Interest	266.42	249.85
Misc.	20.00	37.00
I.C. System	<u>243.58</u>	<u>248.36</u>
	\$11,460.53	\$8,608.89

EXPENSE

Administrative fees	\$3,850.00	\$3,400.00
handbook	1,646.10	1,837.59
Convention expense	1,442.34	431.84
Travel	1,083.81	1,276.57
Telephone	172.17	217.91
Postage	208.26	237.97
Printing and supplies	206.78	419.16
Taxes (franchise)	108.18	57.27
Legal and professional	275.00	575.00
Contract Labor	12.25	-0-
Miscellaneous	184.33	54.20
Taxes - Income	<u>-0-</u>	<u>469.09</u>
	\$9,189.22	\$8,976.60

Cash in bank \$5,789.69
 Certificate of deposit
 Austin Nat'l Bank 3,569.86
 Certif. of Savings 1,758.87
 Lamar Savings _____
 Fund Bal. '73 \$11,118.42

Note: Fund Balance last year was \$8,620.56. Last year expenses exceeded income by \$367.71. This year income exceeded expenses by \$2,271.31.

M I N U T E S
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
February 18, 1973

Present:	Frank Everts	Jerry Friedson
	Irving Adelstein	Dorman Igo
	Robert Lackner	Dalton Billings
	Robert Armstrong	David Billings
	Vic Maden	Koy Kragh
	Bill Koen	Michael R. Moore

Call to Order, 8:30 A.M., Frank Everts

Moore read the Minutes of the previous meeting.

Moore reported on the European trip and the fact that it would probably have to be cancelled due to lack of participation.

Moore reported on the proposed Jewelers Mutual Insurance Company program for TJA members, to be handled in Texas by the Boon-Chapman Agency, of Austin. Motion by Lackner, seconded by Koen, to approve the proposal. PASSED

Bob Lackner reported for the Nominating Committee as follows:

President	Frank Everts
Vice President	Koy Kragh
Vice President	Irving Adelstein
Sec.-Treas.	Vic Maden

Directors: David Billings, Jerry Friedson, Dorman Igo, Robert Morrow, Myron Everts, Seymour Leeds, W. M. House, and two of the following four persons -- Nelson Alter, Pete Mowen, C. E. Britton, and James Barnes.

Bill Koen reported that Handbook ad sales are going well, with nine new advertisers under contract to date. Directors were urged to sell more ads.

Irving Adelstein outlined plans for the 1973 convention.

Koy Kragh reviewed the membership effort and the poor response from the Board in contacting those persons assigned to them. Board members were asked to make a special effort to contact them. It was agreed that new members will be given free convention registration.

Koen and Billings moved adjournment, 9:55 A.M. PASSED


President


Executive Director

TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
September 3, 1972
Dallas, Texas

Call to Order, President Everts, 9:05 A.M.

Present: Frank Everts, Vic Maden, Myron Everts, Bob Lackner, Leon Payne,
Irving Adelstein, Bob Mitchell, Koy Kragh, David Billings, Mickey Moore

Lackner and Maden moved to waive the reading of minutes of the previous meeting since members had received them by mail prior to the meeting. PASSED

Moore gave a brief report on the 1972 convention income and expense and on handbook income.

President Everts discussed the need for membership activity and appointed Koy Kragh as Membership Chairman, with Mitchell, Staudt, Payne, and Billings as members.

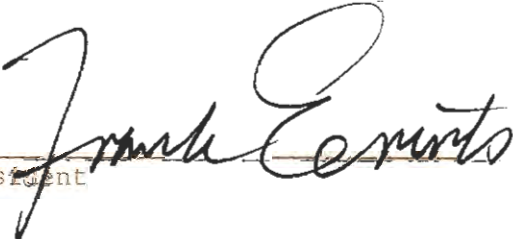
Kragh and Myron Everts moved that TJA have an annual membership card to be issued annually upon payment of dues, showing an expiration date. The card is also to show ~~xxxx~~ Retail Jewelers of America on it. PASSED

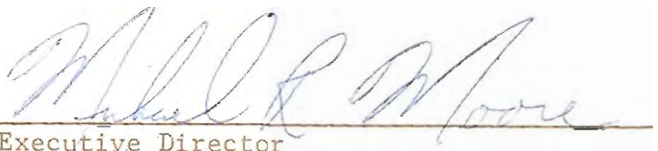
A possible European tour for TJA members was discussed, with a majority of the Board indicating an interest in such a tour. President Everts appointed a committee of Myron Everts, Lackner, and Maden to gather information and submit a proposed tour to the Board as soon as possible.

A discussion was held on the possibility of developing a program with Jewelers Mutual Insurance Company to write jewelers block policies for TJA members. Payne and Billings moved that President Everts pursue the matter with Jewelers Mutual and submit his findings at the next Board meeting.

A general discussion on the ~~lunch~~ convention was held, with Moore urging Board members to attempt to sell more handbook advertising. Irving Adelstein was appointed Convention Chairman for 1973. It was suggested that consideration be given to doing away with the Sunday luncheon and that possibly each group, TJA and TWA, should have their own separate program on Sunday morning, if the committee agrees to continue Sunday morning programs. Lackner suggested a program on legal matters for jewelers; Billings suggested one on security, with the possibility of engaging someone from Jewelers Security Alliance to present it. It was also suggested that a program be given on jewelers block insurance.

Maden and Billings moved adjournment at 10:55 A.M. PASSED


President


Executive Director

TEXAS JEWELERS ASSOCIATION

BOARD OF DIRECTORS

San Antonio, Texas

June 25, 1972

Call to Order, 8:40 A.M., President R. A. Lackner, Sr.

Present:

R. A. Lackner, Sr.	David Billings	Max Staudt
Robert D. Armstrong	Lee Roy Brehmer	Leon Payne
Myron Everts	Dorman Igo	Vic Maden
Dalton Billings	Bob Morrow	Frank Everts
		Michael R. Moore

Mr. George Goepff, TJA member from New Braunfels, presented Mr. Gaz Green, of the New Braunfels Chamber of Commerce, who invited TJA to hold a future convention in that city.

Bob Armstrong presented the Nominating Committee Report, as follows:

President	Frank Everts, Everts Jewelers, Dallas
Vice President	Koy Kragh, Kragh's Jewelers, Bastrop
Vice President	Irving Adelstein, Adelstein Jewelers, Mesquite
Sec. - Treas.	Vic Maden, Vic Maden Jeweler, Mexia
Directors	David Billings, Billings Jewelers, Houston
	Jerry Friedson, Shaw's, San Antonio
	Dorman Igo, Anderson Bros. Jewelers, Lubbock
	Leon Payne, Payne's Jewelers, Lubbock
	Bob Morrow, Robert E. Corrigan Jewelers, Houston
	William J. Koen, Joe Koen & Son, Austin
	Max Staudt, Staudt's Jewelry, Orange
	Robert W. Mitchell, Mitchell's Jewelers, Henderson
	Myron Everts, Everts Jewelers, Dallas
	R. A. Lackner, Sr., R. L. Lackner Jewelers, Brownsville

Maden and Staudt moved to add Bob Armstrong as a Director and to approve the slate.
PASSED.

Frank Everts and Brehmer moved that the 1973 convention be held at the Six Flags Inn, Arlington. PASSED. It was agreed that Houston, Kerrville, and New Braunfels should be considered for 1974.

Moore presented the financial figures for the current year, advising the Board that TJA remains in sound financial condition. Upon request by Myron Everts, it was agreed that comparative figures for last year and the current year are to be sent to the Board members.

Frank Everts suggested that convention publicity be generated by providing inserts to go out in statements from wholesalers to retail jewelers prior to the convention. The matter will be considered by the Joint Convention Committee.

Frank Everts and Dorman Igo moved that the registration fee for the 1973 convention be at a breakeven figure. PASSED.

Frank Everts and Armstrong moved that the President (Incoming) appoint a Convention Committee with full authority to plan the convention. PASSED.

Myron Everts discussed the Watchmaker Licensing Bill being proposed by the Texas Watchmaker's Association and suggested that TJA take a position of "No Position" on the bill. On motion by Myron and Frank Everts, it was unanimously agreed that the official TJA position will be "No Position on the bill as presently drawn." PASSED.

The Board agreed to appropriate \$2.50 for each independent store member of TJA toward the purchase of the membership plaque offered by RJA.

The Board asked the Executive Director to secure information on a market trip to Europe for presentation at the September Board meeting.

On motion by Morrow and Staudt, the meeting adjourned at 10:15 A.M.

TJA FINANCIAL POSITION:

	June 25, 1971	June 25, 1972
Balance, Checking Account	\$ 3,790.26	\$ 4,916.80
Savings Cert., Austin Nat'l Bank	3,232.14	3,396.81
Savings Cert., Lamar Savings	1,580.32	1,665.50
	<u>\$ 8,602.72</u>	<u>\$ 9,979.11</u>

Accounts receivable on the 1972-73 TJA Handbook total \$2,650.00

Accounts payable on the Handbook and Convention Expense total approx. \$2,400.00

Cash position should remain about the same as shown above.

CASH DONORS, TJA CONVENTION:

A. H. Pond Company
The Hammond Company
TexChron, Inc.
Southwest Smelting & Refining Co.
Kurtz, Ing.
Lyles-DeGrazier Company

Wm. R. Katz Company
Herb Lewis, Bulova Watch Co.
The Gould Company
Kinsley and Sons, Inc.
Stockey and Speer

President


Executive Director

TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
February 20 1972
Dallas, Texas

Call to Order, 10:30 A.M., President Bob Lackner

Present: Lackner, Koen, Frank Everts, Myron Everts, Armstrong, Staudt,
Henderson, Kragh, Corrigan, Brehmer, Moore

A motion to dispense with the reading of Minutes of the previous meeting was accepted.

Moore presented a request from the Texas Retail Federation to increase the monthly administrative fee by \$100.00 per month, effective January 1, 1972. Frank Everts and Koen moved approval. PASSED

Moore reported on handbook ad sales, noting that nine new advertisers have taken space for 1972.

A membership contest was proposed as follows: First prize--all expense paid trip to 1972 TJA convention, including meals, registration, and hotel accommodations; Second prize--two free convention registrations; third prize--one free convention registration. In addition, one of the new members will receive a SONY portable television set. Each member enlisting a new member will have his name placed in the pot for a drawing to determine the prize winners. His name goes in for each new member he enlists. The new member signed up by the winner of the first prize will win the SONY television set. Motion by Maden and F. Everts to approve the contest. PASSED

Moore presented an outline of the program for the June convention. This was discussed at length at the joint Board meeting.

Nominating Committee Chairman, Bob Armstrong, presented that committee's report as follows: (These positions are to be voted on at the convention)

President	Frank Everts
Vice Pres.	Koy Kragh
Vice Pres.	Irving Adelstein
Directors	
Sec.-Treas.	Vic Maden
Directors	John Cranz, Jerry Friedson, Dorman Igo, Leon Payne, Bob Morrow, Bill Koen, Max Staudt, Robert Mitchell, R. A. Lackner, Myron Everts

Armstrong and Staudt moved acceptance of the Nominating Committee report. PASSED

(The meeting recessed for luncheon with Texas Watchmakers Association Board of Directors, followed by discussion and voting concerning the annual convention. Following is a report of the decisions reached at this meeting).

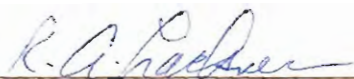
A show of hands indicated a majority in favor of continuing the cocktail party on Friday evening.

It was agreed to send a letter to manufacturers and wholesalers requesting donations to help defray the cost of the convention.

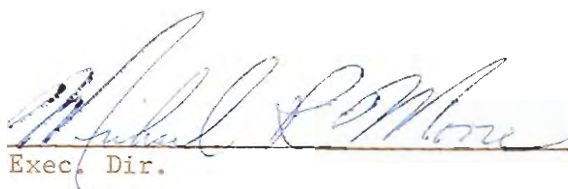
It was agreed to set the registration fee at \$14.00 per person, establish a reduced fee for children, and to subsidize or share in surplus on a 50-50 basis for each group.

President Lackner appointed Myron Everts, Bob Corrigan, and Dalton Billings to a committee to work with TWA in drafting a watchmaker licensing bill for introduction in the next regular session of the Texas Legislature.

Meeting adjourned at 2:00 P.M.



President



Exec. Dir.

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
September 5, 1971
Dallas, Texas

Call to Order, 9:00 A.M., President R. A. Lackner

Present: R. A. Lackner, Myron Everts, Frank Everts, Vic Maden, Max Staudt
Robert Mitchell, LeeRoy Brehmer, Michael R. Moore

The Minutes of the previous meeting were read and approved.

Moore reported on the financial status of the association and offered copies of the annual audit for inspection by Board members.

A discussion of size and price of TJA Handbook ads was held. On motion by Frank Everts, second by Maden, it was agreed to offer half-page ads at a price of \$50.00, with full page ads to continue at the rate of \$75.00. Directors are to send to the TJA office a list of at least ten of their suppliers who are prospects for handbook ads. They are also to send a supply of their stationery. TJA will prepare original typewritten letters to each supplier, on the Director's stationery, asking him to purchase an ad, enclosing a contract. The letters will be sent to the Director for signature and mailing. Directors were urged to send the list and stationery to the TJA office immediately.

Frank Everts and Maden moved to approve the dates of June 16-18, 1972 and the El Tropicana Motel, San Antonio, for the 1972 TJA-TWA convention. Passed

A general discussion was held concerning program topics for the 1972 convention. Several suggestions were made. Moore is to check on availability of representative from NASA to discuss moon rocks and exploration and with Watchmakers of Switzerland on availability of Charles Goldsmith for an expanded program similar to the presentation at the 1971 convention.

Moore read the names of firms that have not yet paid 1971 dues to TJA and RJA. Additional effort will be made to retain the membership of these firms.

Following a general discussion of the wage-price freeze and its effects, the meeting adjourned at 10:00 A.M.

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
June 27, 1971 Corpus Christi

Call to Order, 8:55 A.M., President Robert D. Armstrong

Present: Armstrong, R. A. Lackner, Vic Maden, Frank Everts, Max Staudt, Leon Payne, Myron Everts, Robert Morrow, W. M. House, Michael R. Moore

President Armstrong briefly remarked on the past year, giving financial figures for TJA and noting the the organization is in sound financial condition.

Moore read the Minutes of the previous Board meeting and named the proposed slate of officers for 1971-72 as follows:

President, R. A. Lackner
Vice Pres., LeeRoy Brehmer
Vice Pres., Roy Kragh
Sec.-Treas., Irving Adelstein
Directors: Max Staudt, Dorman Igo, Vic Maden, Robert Mitchell, Robert E. Corrigan, Myron Everts, Frank Everts, William J. Koen, Leon Payne.

The slate was elected by acclamation. Armstrong to replace Rye on Board as Immediate Past President.

Newly elected President, R. A. "Bob" Lackner, assumed the Chair at this time.

A discussion was held regarding holding the 1972 convention jointly with the Texas Watchmakers Association. It was agreed to do so. Bob Armstrong was appointed Chairman of a committee of his choosing to work with TWA in selecting the 1972 convention site.


Handbook ad sales were discussed. It was agreed that participation with TWA in the convention will continue to have an adverse effect on ad sales. It was also agreed that handbook ad revenue should remain solely with TJA.

W. M. House made a presentation to the Board for consideration of Paris, Texas as a possible site for the 1972 convention.

TJA Executive Director Moore proposed that consideration be given a membership drive for TJA, with prizes as incentives. Moore is to gather data and figures and distribute the information to the Board. Discussion was also held on the possibility of holding a Watchmaker's of Switzerland seminar. Moore is to secure the data for distribution to the Board. Moore also reported on the recent settlement with Internal Revenue concerning income from the TJA Handbook.

Myron Everts moved that the President be authorized to appoint a delegate to attend any industry meeting on drawing a watchmaker licensing proposal. Second by Frank Everts.
Passed

Armstrong and Morrow moved adjournment. Passed


President


Executive Director

M I N U T E S
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
February 21, 1971
Dallas, Texas

Directors Present:

Robert D. Armstrong
Irving Adelstein
Frank Everts
~~Jerald Fisher~~
Dalton Billings
Bob Lackner

Dell Sheftall
Koy Kragh
Virginia Sanders
Robert Corrigan
Vim X Rye

Jerald Fisher, Guest
Michael R. Moore

Call to Order, President Bob Armstrong

Reading of Minutes of Previous Meeting, Virginia Sanders

Executive Director Moore made a brief financial report, mentioned the IRS audit which will require payment of back taxes on handbook ad sales, the pending Attorney General's opinion on class ring sales, and an outline of the new RJA insurance package soon to be introduced.

Membership - Dalton Billings reported on his efforts to secure new members. He will write to selected jewelers, inviting them to join. Sheftall mentioned receiving a letter from a young man interested in the retail jewelry business who wants to join TJA. It was agreed to permit him to join as an associate members.

After a discussion concerning the TJA Handbook, it was agreed that no change should be made in the handling of ad sales and the income therefrom. Ad sales chairman Leon Payne requested that members promote ad sales during the coming weeks. Contracts were passed out to those in attendance.

Convention Chariman Fisher outlined the program for the June convention.

Chairman Bob Corrigan reported for the Nominating Committee as follows:

President, Bob Lackner
Vice Pres., Koy Kragh
Vice Pres., LeeRoy Brehmer
Sec.-Treas., Virginia Sanders
Directors: Billings, Sheftall and Fuller to be replaced by
Dorman Igo, Robert Mitchell, and Victor Maden

Rye and Sheftall moved to accept the Nominating Committee Report. PASSED

Irving Adelstein, Bob Corrigan, and Dell Sheftall were appointed to a committee to investigate shopping center lease agreements which require certain opening and closing hours.

Meeting adjourned, 2:00 P.M.


President


Executive Secretary

MINUTES
Texas Jewelers Association
Board of Directors
September 6, 1970

Call to Order, 12:00 Noon, President Robert D. Armstrong

Directors present:

Vim X Rye
William Koen, Jr.
R. B. Fuller
R. L. Lackner

Myron Everts
Leon C. Payne
LeeRoy Brehmer
Dalton Billings

Frank Everts
Virginia Holland Sanders
Robert D. Armstrong

New Board members Payne, Fuller, Koen, and Lackner were welcomed to the meeting.

Minutes of the June 28, 1970 Board meeting were read and approved.

The financial report was read and approved.

President Armstrong reported that the combined convention in Corpus Christi had over 300 registrations and there were many committee meetings preparing for this very successful convention. He commented that Ben Hammond and Arch Lyles have indicated that they can raise \$3,000 to \$4,000 for the 1971 convention from the suppliers to finance a social event. Their proposal is to include as many suppliers as possible.

R. B. Fuller reported from the Texas Watchmakers Association, expressing that group's appreciation for TJA cooperation in holding the joint convention. TWA has suggested that Arch Lyles be appointed Chairman to solicit contributions from suppliers for the 1971 convention. Fuller also mentioned that the 1971 session of the Texas Legislature will consider a proposal to apply the sales tax to watch repair charges and urged members to write their legislators to oppose this measure.

President Armstrong appointed the Program Committee for the 1971 convention as follows: Chairman, Frank Everts; members, R. B. Fuller and William Koen, Jr.

Fuller and Koen moved that formal display rooms not be allowed at the 1971 convention.
PASSED

Myron Everts and LeeRoy Brehmer asked that the Minutes reflect the Board's appreciation to the members who worked so hard in planning the successful 1970 convention.

President Armstrong appointed Leon Payne Chairman of the Handbook Ad Committee.

The Board accepted an offer from Dalton Billings to make calls on jewelers, soliciting their membership in TJA.

Class ring policies were discussed and a letter from Albrecht Jewelry Company regarding class rings was discussed.

Leon Payne suggested that TJA officially oppose the proposal to tax repair work.

Meeting adjourned at 1:25 P.M.


President


Executive Director



HOLLAND'S

FINE JEWELERS SINCE 1918

11 WEST BEAUREGARD
SAN ANGELO, TEXAS 76901



REGISTERED JEWELER

September 12, 1979

Michael R. Moore
308 W. 15th. Street
Austin, Texas 78701

Dear Mickey:

I am enclosing a copy of the minutes of our September 6th, Board meeting. I am also enclosing a copy of the June 28th, Board meeting on which I have made a correction. I might add that I have recently remarried and my name is now Mrs. Lee W. Sanders.

Sincerely,

HOLLAND JEWELRY CO.

Virginia

(Mrs.) Virginia Holland Sanders

WHS/GE

MINUTES

TEXAS JEWELERS ASSOCIATION

Board of Directors

September 6, 1970

The meeting was called to order by President Robert D. Armstrong at 12:00 Noon.

Directors Present:

Vim X. Rye
William Koen, Jr.
R. B. Fuller
R. L. Lackner

Myron Everts
Leon C. Payne
LeeRoy Brehmer
Dalton Billings

Frank Everts
Robert D. Armstrong
Virginia Holland Sanders

New members: Leon Payne, R. B. Fuller, ^{Bill Koen,} and Bob Lackner were welcomed.

The minutes of the June 28, 1970, meeting were read.

Myron Everts moved that they be approved, seconded by Wm. Koen, Jr. Passed

The financial report was read.

President Armstrong reported that the combined convention in Corpus Christi had over 300 registrations and there were many committee meetings preparing for the very successful convention. Ben Hammond and Arch Lyles think that they can raise from \$3,000 to \$4,000 for the convention next year from suppliers with no hard feelings. This, also, would eliminate any feelings that one or a few suppliers were getting more credit or publicity.

R. B. Fuller reported from the Texas Watchmakers Assn. They expressed their appreciation for the way we worked with them for the joint convention. ^P New state legislation has a law coming up to tax repair sales. TWA asked that we write our ^{legislators} ~~representative~~ to lobby against this. The TWA suggests that we appoint Arch Lyles as Chairman to raise money from the suppliers for the 1971 convention.

President Armstrong reported that we offered Tola the opportunity to have the hospitality room and we waited 3 or 4 months for their answer. They finally turned us down.--At which time we accepted Bulova's offer.

President Armstrong appointed the Program Committee for the 1971 convention: Frank Everts--Chairman, R. B. Fuller and William Koen, Jr.

A motion "That we would not allow Display Rooms as such at the 1971 convention" was made by R. B. Fuller and seconded by Wm. Koen, Jr.

A resolution was made by Myron Everts and seconded by LeeRoy Brehmer thanking the men--both TJA & TWA-- that worked so hard on the 1970 convention for the fine, smooth convention.

President Armstrong appointed Leon Payne chairman of the Handbook committee. Dalton Billings offered to drive across the state to call on jewelers to solicit membership for the TJA. The board accepted his offer.

Class Ring policies were discussed and a letter from Albrecht Jewelry company regarding Class Rings was discussed.

Leon Payne suggest that TJA petition for a resistance to repair tax.

Meeting adjourned at 1:25 p.m.

M I N U T E S
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
June 28, 1970, Corpus Christi

Call or Order, 11:15 A.M., President Robert D. Armstrong

Directors Present:

Robert D. Armstrong	Vim X Rye	Michael R. Moore
Dorman Igo	Irving Adelstein	R. L. Lackner, Guest
Jerald Fisher	Myron Everts	William Koen, Jr., Guest
Robert E. Corrigan	Dell M. Sheftall	
Dalton Billings	Koy Kragh	

Moore read the Minutes of the previous Board meeting, Rye and Billings moved approval. Passed

Moore reported on the convention registrations and on the financial condition of TJA, noting that the organization is in sound financial condition. Kragh and Corrigan moved to accept the financial report. Passed

Nominating Committee Chairman Rye presented the Nominating Committee Report as follows:

President, Robert D. Armstrong
Vice President, Koy Kragh
Vice President, LeeRoy Brehmer
Sec.-Treas., Mrs. Virginia ~~Chase~~ Holland
Directors: Leon Payne; R. B. Fuller; William Koen, Jr.; R. L. Lackner; Robert E. Corrigan; Dalton Billings; Dell M. Sheftall; Irving Adelstein; Vim X Rye; Myron Everts; Frank Everts

Rye and Billings moved acceptance of the report. Passed

Armstrong, Everts, and Corrigan were commended by the Board for their work on the convention.

It was agreed unanimously to hold the convention jointly in 1971 with the Texas Watchmakers Association.

Rye suggested that, if possible, the convention be held one week earlier. Armstrong appointed committee of Rye, M. Everts, and Koen to work with TWA on dates and site for 1971.

Kragh discussed a membership recruitment program. Rye moved to set up a membership booth at the Marriott Motor Hotel for two days during the September market, to be staffed by TJA Directors on a schedule to be set up. Seconded by Corrigan. Passed
Armstrong appointed Irving Adelstein as Membership Chairman.

Meeting adjourned at 12:05 P.M.

M I N U T E S
B O A R D O F D I R E C T O R S
T E X A S J E W E L E R S A S S O C I A T I O N
June 28, 1970, Corpus Christi

Call to Order, 11:15 A.M., President Robert D. Armstrong

Directors Present:

Robert D. Armstrong	Vim X Rye	Michael R. Moore
Dorman Igo	Irving Adelstein	R. L. Lackner, Guest
Jerald Fisher	Myron Everts	William Koen, Jr., Guest
Robert E. Corrigan	Dell M. Sheftall	
Dalton Billings	Koy Kragh	

Moore read the Minutes of the previous Board meeting, Rye and Billings moved approval. Passed

Moore reported on the convention registrations and on the financial condition of TJA, noting that the organization is in sound financial condition. Kragh and Corrigan moved to accept the financial report. Passed

Nominating Committee Chairman Rye presented the Nominating Committee Report as follows:

President, Robert D. Armstrong
Vice President, Koy Kragh
Vice President, LeeRoy Brehmer
Sec.-Treas., Mrs. Virginia Chase Holland
Directors: Leon Payne; R. B. Fuller; William Koen, Jr.; R. L. Lackner; Robert E. Corrigan; Dalton Billings; Dell M. Sheftall; Irving Adelstein; Vim X Rye; Myron Everts; Frank Everts

Rye and Billings moved acceptance of the report. Passed

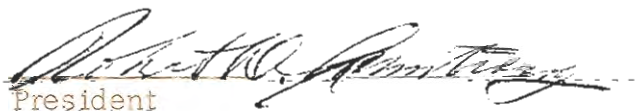
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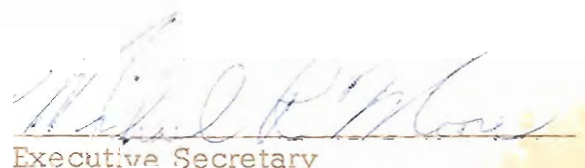
It was agreed unanimously to hold the convention jointly in 1971 with the Texas Watchmakers Association.

Rye suggested that, if possible, the convention be held one week earlier. Armstrong appointed committee of Rye, M. Everts, and Koen to work with TWA on dates and site for 1971.

Kragh discussed a membership recruitment program. Rye moved to set up a membership booth at the Marriott Motor Hotel for two days during the September market, to be staffed by TJA Directors on a schedule to be set up. Seconded by Corrigan. Passed
Armstrong appointed Irving Adelstein as Membership Chairman.

Meeting adjourned at 12:05 P.M.


President


Executive Secretary

M I N U T E S
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
February 22, 1970 Dallas

Call to Order, 1:00 P.M., President Robert D. Armstrong

Present:

Robert D. Armstrong
Dalton Billings
Gerald Fisher
LeeRoy Brehmer
Robert W. Mitchell
Myron Everts
Frank Everts

Robert Corrigan
Dell M. Sheftall
Mrs. Virginia Chase Holland
Vim X Rye
Koy Kragh
Robert Morrow
Michael R. Moore

The Minutes of the previous Board meeting were read and approved.

President Armstrong reported that membership efforts must be continued, asking that each Board member make an effort to enlist additional members. The resignation of Laverne Jobe as Membership Chairman was announced. Koy Kragh was appointed as the new Membership Chairman. W. M. House, of Paris, was appointed to the Membership Committee. Kragh suggested that consideration be given to having a TJA Booth at the fall show, to be manned by Board members, offering information on TJA membership. This will be considered and decided on at the June convention.

Moore gave a brief financial report, advising that TJA finances are sound at this time. Moore also reported that Handbook ad sales are running behind and asked the Board members to solicit ads during the current show. President Armstrong appointed Vim Rye as Ad Chairman for the balance of the present ad campaign.

Rye gave the Nominating Committee report as follows:


President	- Robert D. Armstrong	Directors:
Vice Pres.	- LeeRoy Brehmer	R. B. Fuller, Carrollton
Vice Pres.	- Koy Kragh	William Koen, Jr., Austin
Sec. - Treas.	- Mrs. Virginia Holland	Robert Lackner, Brownsville

The Nominating Committee report was approved as presented.

Robert Corrigan and Myron Everts reported on tentative plans for the June convention and discussed several proposed program topics. Corrigan will contact George Bruce concerning a possible program on colored stones. Other possible program topics are insurance and security systems, to be pursued.

Holland and Frank Everts moved adjournment. Passed.


President


Executive Secretary

MINUTES
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
AUGUST 31, 1969 Dallas

Call to Order: President Robert Armstrong, 12:00 noon

The minutes of the June 22, 1969, Board of Directors Meeting were read and approved.

The financial statement as of May 31, 1969, was accepted. Sheftall advised that the copy machine listed on inventory was Sheftall's. Inventory to be corrected.

Myron Everts gave the following report on the 1970 Convention: To be a joint convention with the Texas Watchmaker's Association the 26th thru 28th of June in Corpus Christi at the Holiday (was the Emerald Cove), with one desk registration for both; tentative plans for Friday night "Get-Together"; Saturday night boat trip with cold supper and beer (if have 151 reservations can have orchestra at no extra charge); Sunday morning free breakfast--courtesy Seiko Watch Company; Sunday luncheon; Discussion was held regarding the possibility of having a \$10.00 registration fee or no fee in hopes of increasing attendance.

President Armstrong appointed Laverne Jobe Membership Committee Chairman with Fisher, Kragh and Billings as members.

President Armstrong Appointed Corrigan as Co-Program Committee Chairman to serve with Leverington of the Texas Watchmaker's Association.

Rye asked if part of the bank balance had been put into a C.D. as per resolution of previous meeting. This to be pursued.

Sheftall advised that the Watchmaker's Association had been having trouble getting a licensing bill passed in the legislature. Billings and Rye reported that they are not now enthusiastic about this and suggest we do nothing at this time.

Jobe, Membership Chairman, suggested the possibility of using a booth at the Dallas Gift Shows to solicitate new members.

Myron Everts reported that the editor of the Southwestern Watchmaker's magazine wants a report from the TJA president for that magazine.

Motion by Rye to adjourn, seconded by Myron Everts. Passed. 1:45 p.m.

In Attendance:

Robert Armstrong
Jerald Fisher
Laverne Jobe
Virginia Holland
Vim Rye

Myron Everts
Irving Adelstein
Dalton Billings
Leroy Brehmer
Dell Sheftall

Robert E. Corrigan
Frank Everts
Roy Kragh
Sam Majors, Jr.

Mrs. Chase (Virginia) Holland, Jr.
Sec.-Treas.

MINUTES
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
June 22, 1969 Houston

Call to Order: President Robert Armstrong, 9:00 A.M.

The Minutes of the February 16, 1969 Board of Directors Meeting were read and approved.

Executive Director Moore gave a brief report on the financial condition of TJA. Motion by Igo, second by Everts, that the TJA books be audited prior to each annual meeting. Passed It was agreed to have an audit conducted for the fiscal year just completed.

Corrigan moved, seconded by Igo, that, in view of the sound financial condition of TJA, the remaining indebtedness be liquidated. Passed (The note was paid in full, \$1,000 plus \$34.00 interest, on Monday, June 23).

Rye reported on discussions with the Texas Watchmaker's Association concerning the possibility of holding a joint convention with that organization in 1970. Motion by Rye, second by Jobe, the Texas Jewelers Association hold their 1970 convention with the Texas Watchmaker's Association and that President Armstrong appoint a committee to work out the details on the site and program. Passed President Armstrong appointed Vim Rye, Myron Everts and Bob Corrigan to the committee, along with himself and the Executive Secretary.

A discussion was held on the possibility and feasibility of publishing a membership solicitation brochure. It was agreed to do this, and the Executive Director will prepare the brochure.

Igo and Rye moved adjournment. Passed 10:45 A.M.

In attendance:

Robert Armstrong
Laverne Jobe
Robert E. Corrigan

Vim X Rye
Myron Everts
Dorman Igo

Mrs. Virginia Holland
Jerald Fisher
Michael R. Moore


President


Executive Secretary

MINUTES
BOARD OF DIRECTORS
TEXAS JEWELERS ASSOCIATION
February 16, 1969 Dallas

Call to Order: President Vim X Rye, 9:00 A.M.

The Minutes of the September 1, 1968 Board of Directors Meeting were ready and approved.

Frank Everts reported on handbook ad sales and urged Board members to sell ads during their market visits. He also suggested that, in the future, the first mailing on ads should be made in December, with a followup at the February market.

President Rye reported on the associate member program and urged Board members to solicit more of these. Rye also discussed the program for the 1969 convention in Houston and asked for suggestions. It was decided to have a Saturday evening buffet and dance at the convention.

Frank Everts moved, seconded by Leroy Brehmer, that future Board meetings at market time be luncheon meetings rather than breakfast. Passed.

Nominating Committee Chairman Robert Mitchell submitted the following nominations to be proposed at the convention in June:

President: Bob Armstrong
Sec.-Treas.: Virginia Holland
Rye and Sheftall to remain on the Board of Directors, and all other officers and directors remain as is, all to take office immediately following the June convention.

Mitchell and Everts moved acceptance of the nominating committee report. Passed

Everts requested that associate membership applications be mailed to members.

Corrigan and Everts moved adjournment. Passed 10:00 A.M.

In attendance:

Vim X Rye
Jerald Fisher
Dalton Billings
Robert Armstrong
Irving Adelstein

Frank Everts
Ed Havins
Robert W. Mitchell
Dell Sheftall
Dorman Igo

Lee R. Brehmer
Virginia Holland
Robert E. Corrigan
Michael R. Moore

President

Executive Secretary

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS MEETING
Sept. 1, 1968 Dallas

Call to Order: 8:00 A.M., President Vim X Rye

Present

Vim X Rye	Jerald Fisher	Leroy Brehmer
Dorman Igo	Sam Majors, Jr.	Ed Havins
Robert E. Corrigan	Robert W. Mitchell	Laverne Jobe
Virginia Holland	Dalton Billings	Myron Everts
Robert Morrow	Ed Gayle	Michael R. Moore
Irving Adelstein		

Moore read the minutes of the June 20 Board Meeting. Approved

President Rye reported on the 1968 convention in San Antonio and urged Directors to assist in selling advertisements for the 1969 TJA Handbook.

Rye suggested that the Nominating Committee present a slate of officers and directors at the February Board meeting, to be elected at the annual convention and take office immediately thereafter. Mitchell and Morrow moved that Rye's suggestion be adopted, Passed.

Corrigan and Frank Everts moved that the Immediate Past President become the Chairman of the Nominating Committee for the following year, Passed President Rye named Corrigan, Morrow, and Frank Everts to the Nominating Committee.

Moore reported on the RJA convention.

Everts and Holland moved adjournment at 9:30 A.M. Passed

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS MEETING
June 30, 1968 San Antonio

Call to Order: 8:30 A.M., President Vim X Rye

Present

Vim X Rye	Jerald Fisher	Sam Majors
Robert Armstrong	Frank Everts	Dell Sheftall
Virginia Holland	Robert Mitchell	Robert Corrigan
Myron Everts	Laverne Jobe	Michael R. Moore
Koy Kragh	Dalton Billings	

Dell Sheftall read the minutes of the previous Board of Directors meeting, and they were approved.

Frank Everts and Robert Corrigan moved to change the 1969 convention site from El Paso to Houston. Passed. It was suggested that all efforts be made to avoid conflicting with the Watchmaker's Convention, which is also held in June.

After discussion of possible international convention in Laredo between Texas Jewelers Association and Mexico, it was moved by Everts, seconded by Kragh, to arrange a 1970 convention in Laredo. Passed. It was agreed that this convention be a meeting between American and Mexican jewelers--retail, wholesale, and manufacturing, and that we join together with them in sponsoring exhibits from both countries.

President Rye asked that each Board member make a list of his major suppliers who are not in the handbook and send this list to the TJA office in Austin by July 15.

Following a discussion of the size and price of ads in the handbook, Billings and Fisher moved to keep the size (one-page) and price the same for one more year. Passed. Frank Everts suggested that excess 68 handbooks be given to directors at September meeting for use in securing ad contracts at the gift show.

A discussion was held regarding associate members. Motion by Majors, second by Frank Everts, that associate membership status be established for non-retail jewelers at \$15.00. Passed.

Past President Robert Corrigan presented Immediate Past President Robert Mitchell with an engraved silver bowl in recognition of his devoted service as President of TJA.

Billings reported on a request for information from Alan Roth, President of TOLA, on proposed TOLA scholarships to young people interested in the jewelry business.

A discussion was held regarding the present association name, and a show of hands indicated that the majority of the Board was in favor of maintaining the present name.

Sam Majors, Jr., Chairman of the Nominating Committee, nominated the following officers for 1969:

President - Vim X Rye
Vice Pres.- Jerald Fisher
Vice Pres.- Laverne Jobe
Vice Pres.- Dorman Igo
Sec.-Treas.-Dell Sheftall

Billings and Armstrong moved election by acclamation. Passed.

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS MEETING
June 30, 1968 San Antonio

Call to Order: 8:30 A.M., President Vim X Rye

Present

Vim X Rye	Jerald Fisher	Sam Majors
Robert Armstrong	Frank Everts	Dell Sheftall
Virginia Holland	Robert Mitchell	Robert Corrigan
Myron Everts	Laverne Jobe	Michael R. Moore
Koy Kragh	Dalton Billings	

Dell Sheftall read the minutes of the previous Board of Directors meeting, and they were approved.

Frank Everts and Robert Corrigan moved to change the 1969 convention site from El Paso to Houston. Passed. It was suggested that all efforts be made to avoid conflicting with the Watchmaker's Convention, which is also held in June.

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President -	Vim X Rye
Vice Pres.-	Jerald Fisher
Vice Pres.-	Laverne Jobe
Vice Pres.-	Dorman Igo
Sec.-Treas.-	Dell Sheftall

Billings and Armstrong moved election by acclamation. Passed.

MINUTES
TEXAS JEWELERS' ASSOCIATION
BOARD OF DIRECTORS MEETING
June 30, 1968 San Antonio

Call to Order: 8:30 A.M., President Vim X Rye

Present

Vim X Rye	Jerald Fisher	Sam Majors
Robert Armstrong	Frank Everts	Dell Sheftall
Virginia Holland	Robert Mitchell	Robert Corrigan
Myron Everts	Laverne Jobe	Michael R. Moore
Koy Kragh	Dalton Billings	

Dell Sheftall read the minutes of the previous Board of Directors meeting, and they were approved.

Frank Everts and Robert Corrigan moved to change the 1969 convention site from El Paso to Houston. Passed. It was suggested that all efforts be made to avoid conflicting with the Watchmaker's Convention, which is also held in June.

After discussion of possible international convention in Laredo between Texas Jewelers Association and Mexico, it was moved by Everts, seconded by Kragh, to arrange a 1970 convention in Laredo. Passed. It was agreed that this convention be a meeting between American and Mexican jewelers--retail, wholesale, and manufacturing, and that we join together with them in sponsoring exhibits from both countries.

President Rye asked that each Board member make a list of his major suppliers who are not in the handbook and send this list to the TJA office in Austin by July 15.

Following a discussion of the size and price of ads in the handbook, Billings and Fisher moved to keep the size (one-page) and price the same for one more year. Passed. Frank Everts suggested that excess 68 handbooks be given to directors at September meeting for use in securing ad contracts at the gift show.

A discussion was held regarding associate members. Motion by Majors, second by Frank Everts, that associate membership status be established for non-retail jewelers at \$15.00. Passed.

Past President Robert Corrigan presented Immediate Past President Robert Mitchell with an engraved silver bowl in recognition of his devoted service as President of TJA.

Billings reported on a request for information from Alan Roth, President of TOLA, on proposed TOLA scholarships to young people interested in the jewelry business.

A discussion was held regarding the present association name, and a show of hands indicated that the majority of the Board was in favor of maintaining the present name.

Sam Majors, Jr., Chairman of the Nominating Committee, nominated the following officers for 1969:

President	- Vim X Rye
Vice Pres.-	Jerald Fisher
Vice Pres.-	Laverne Jobe
Vice Pres.-	Dorman Igo
Sec.-Treas.-	Dell Sheftall

Billings and Armstrong moved election by acclamation. Passed.

Kragh suggested an interchange of successful business promotions. M. Everts recommended a round table discussion on such topics for the next convention.

President Rye appointed a Committee of Everts, Chairman, and Sheftall and Billings to study the proposed Watchmakers Licensing Law.

Meeting adjourned at 10:45 A.M.

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS MEETING
February 18, 1968 Dallas

Call to Order, 8:30 A.M., President Vim X Rye

President Rye introduced the new Board members present and the Executive Secretary

Membership Report by Michael R. Moore, Executive Secretary. Current membership--319 firms.

A discussion was held on the possibility of associate membership status for travelling men. It was decided to defer a decision until the June meeting, during which time the Executive Secretary can gather more information on the matter.

Financial Report was presented by Dell Sheftall, copy attached.

Convention Report by Herb Serota:

Handbook sales are progressing, with 19 pages sold as of 2/18/68. Members were urged to solicit ads for the handbook.

An agenda for the annual meeting was confirmed, with a registration fee of \$15.00 per person for single registrations, \$25.00 per couple for man and wife.

Motion by Jobe, seconded by Serota, that expenses for Moore to the RJA Convention in New York be paid in full by TJA. Motion passed.

Majors reported on site considerations for the 1969 TJA Convention. Moore is to gather information on resort areas, discuss them with Majors, and get decision on mail vote from Directors.

Sheftall reported the death of three TJA members during past year--Chase Holland, Allen Wood, and J. Hayes. Flowers were sent to Holland funeral. Majors and Everts moved that Executive Director and Secretary-Treasurer send flowers to deceased members who have made a meaningful contribution to the industry. Motion passed.

Sheftall reported on the University of Texas Jewelry Training Manuals; four were shown to the Board. It was agreed to have these manuals at the convention for sale to members.

Moore gave a brief report on the state legislative picture.

Meeting adjourned at 11:05 A.M.

453-98-2644

W

Gage - May 3-4

2 Rooms - Georgetown May 5-6

McNeill, Mrs. Hilda

#98-88

1310 Wisconsin Ave NW

Wash DC 20007

416-6552 - Clubby

Barnett Greenberg - 214-622-3140

Chuck McQuary
497-6511 - EX2475

Tues

5:15 to 6:1 - Wash Recp

TJA Conv.

Wash Recp Inv.

Mayes - Energy

State DOE - Mr. in Arlington

this Thursday

Malcolm Verdict

Policy Decision has been made

9:30 - American Inv

Public Hearing

State will be on program at 10:10

SSMWH

500 value state owned

Alan Perkins

411 W. 13th
Malcolm Verdict

TOTAL AMOUNT PAID BY TJA TO TRF FOR 1968, 1969, 1970, 1971
Administrative Fee & Expenses

	<u>Amount Paid TRF</u>	<u>Total Disbursements for the year</u>
1968	\$ 3,158.92	\$ 9,044.11
1969	2,455.82	11,210.23
1970	4,066.28	10,424.19
1971	3,570.88	8,236.84

44 new members added since TRF assumed administrative duties in 1968

Present balance in checking account: \$ 4,570.55

Present balance in savings accounts: \$ 4,998.65

\$ 9,569.20

17 Ad Contracts received thus far for 1972 TJA Handbook

9 of these are new advertisers



Sheftall's, inc.

jewelers

EXECUTIVE OFFICES
DRAWER E, UNIV. STATION
AUSTIN, TEXAS 78712

page two...minutes TJA...9-5-66

Bob Morrow suggested that in selling advertising for convention book, send mail to salesman in the territory and the company office a copy.

Serota moved, Morrow seconded, to hire a part time secretary within the budget of \$150.00 monthly. Passed unanimously.

Motion to adjourn at 10:55.

Respectfully submitted,

Dell M. Sheftall
Executive Director

Charlotte Thompson

Leave Raymond Res - Sat - Mon

Carrusel Prod & Screen

Bordston Res.

Minton

Stagh

Moore

Younger

Thurs.

Kerrville

✓ Review Mtg Room Requirements

✓ Office & Quilt for ~~Edith~~ Gail Monthly

✓ Reserved table for HT wives

✓ Reserved tables Sat night for each Res

✓ HT sweeps

✓ Down front Tickers & Receipts

✓ Check Book

✓ Sign card for Billings

✓ Table Place

✓ Door Prize

Carrusel Prod & Screen

Home

Sat HT - 7:00 W. Ky. D. & Min. - Kerrville

Two Elms

Raymond res - Sat - Mon

JOHN FRITCH
Henrietta Novotny
Frank Novotny
Jessica Cunningham
Alvin Cunningham
John R. Hill
Don Storkham
Paul M. Clayton
Mac Hannon
Ben Lindon
Thayne Head
Les McQuinn
Dope M. Shultz
Pete LeDuc
R. Bruce Ingram
Vic Madden
Frank Everts
Charlie Payne
Jeannette Kalvati
Tom Gerken
Kay Kragh
Denny Mauer
Dwight W. Harmon
Steve Neel
Charles Harris
Ellen Billings
Ralph H. H. H.
Ed. T. H. H.
Arnold Rulien
Betsey
David H. H.

DALLAS
Enni
"
Port Lavaca
Port Lavaca
SEGUN
Hillsboro
PARIS
Paris
HOUSTON
Bay City
Dallas
Dallas
Abilene
La Marque
Mesa
Dorothy Erbe
Lubbock
San Antonio
Crockett
Bartrop
Bartrop
Tyler
Palestine
"
Houston
"
Fort Worth
Fort Worth
San Antonio
San Antonio

MARION'S ISLAND

TROY VINSON
MORRY DONCHIN

DALLAS (STAN LEE TRALING)

FT WORTH TRAYLINS IN JCK

DALLAS (BULVA WAICK)

2-18-68 TJA Board Meeting
MMH TERRACE Room Brief 8:00

~~at~~ Pres Rye called to order 8:30,
intro. M. Moore, and ~~also~~ new
board ~~member~~ members.

M. Moore presented membership report
with current 1968 membership at 319
firms.

The suggestion was made by M. Moore
that the board consider Associate mem-
bership status for the Traveling men.

President Van Rye spoke in favor of
Traveling men Assoc. membership. He
mentioned that several traveling men
had approached him with regard to
such membership. Van called attention
to the Florida RTA Assoc. member
arrangement; and recalled that TJA
had associate membership.

The proposal to have associate members
was discussed at length and the
opinion seemed to be that all of the
board liked the idea; and had
some varied thoughts on what
the membership fee should be.
The sums of \$5, \$10, \$25 were

discussed. Also mentioned was the thought of having a different membership fee for firms (with us)

Mr. Ware suggested that the decision on assoc. members be delayed to June and give him time to study what is being done in other States.

The financial report was presented by Bud (see copy attached)

Pric. Kyle called on V. P. Herb Serota for a report on the Convention.

Herb first reported on the "HAMMOCK" 19 pages have been sold. The attached list of last years advertisers was checked off for those whose ads are already in. Herb share with the board the letters he has been sending to Mfgs.

Herb Serota next reported on the proposed schedule of events at the convention along with prices for each meal & activities.

Some concern was expressed for the prices of meals - (see schedule attached)

Motion made & Sec. by [unclear] to
ask the Exec. Sec. to def-
erence for Mr. Moore to attend KFA
Conv. in N.Y.

Buy Majors reported on site selection
for 1969 Convention - several cities were
mentioned - El Paso, Galveston, Austin,
Resorts near Dallas, Mineral Wells -
Tulsa. Rye asked Mr. Moore to research
the available resort type areas & work
with Chairman Buy Majors - ~~submitting~~
~~a report to the Convention in June~~
and get a decision voted by mail.

RMB Reported that 3 members
we know of have passed away during the
last year - Chase Holland, Allen Wood,
& J. Hayes - Flowers were sent to
the Chase Holland Funeral Sat Feb 10th

Buy Majors made motion M. Exite sec.
that the Exec. Dr & Sec. Treas. send
flowers to deceased ~~former~~ speakers who
have made a meaningful contribution
to our industry.

DML reported on the G.T. Security
Training Manuals (6) The first
printed manuals were shown to the
Board.

It was agreed to have these
manuals at the Convention for sale
to members.

M. Moore made the legislative report,
noting that it is vital to our future
security that we keep in close contact
with all members of the House & Senate.
The best way to do this is to
make ~~a~~ ^{my} token contribution to the legislative
campaign fund.

M.M. reported on the probable ^{more} fight
to repeal the Chain Store tax in the
special session.

Also mentioned was the Gov's
race & that most ~~of~~ ^{the} trade associations &
their arms are supporting Preston Smith.

Meeting ~~then~~ adjourned at 11:05

1.70

(1) Ticket to Springfield - 2.00

(A) SATURDAY (SUNDAY)
PROGRAM 5.00

(2) PRESIDENT'S Reception 8.00

(4) Ticket to Fair to North Hill 2.50

17.50 each

SPECIAL for 2 25.00

Make tickets for each event
but leave price off tickets.

PRESENT ACTIVE TERM

1. Vin X Rye - Totts - San City
2. Jewel Fisher - Gaslow - Dallas
3. Robert Armstrong - Armstrongs - Waco
4. Irving Adelman - Adelman - Mesquite
5. Dalton Billings - Billings - Houston
6. Ikey Beebe - ~~Bebe~~ - Amille
7. Frank Everts - Everts - Dallas
8. Luene Job - Job - Hillsboro
9. Ray Kugh - Ray Kugh Jrs - Bastrop
10. Sam Majors Jr - Majors Jrs - Colo. City
- ^{NEW} 11. Bill Shifftall - Shifftall Jrs - Austin
12. A.T. Pedersen - Pedersen Jrs - Canizo Springs
13. Mr. Hain - Hains Jrs - Ft. Stockton
14. Dorion Dye - Anderson Bros Jrs - Lubbock, Texas
15. Mrs. Chase Holland Jr. - Hollands - San Angelo

NEARLY CH. OF BOARD

16. Myron Everts - Everts - Dallas

GOING OFF BOARD NEXT YEAR
COMPLETED TERM - C.T.P. & J.

1. W.G. Senter - Senter S.A.
2. Harold Campbell - Campbell - San Juan
3. Robert Kiser - Kiser - S.A.
4. Fred Oliver - Oliver - Mesquite
5. Robert W. Mitchell - Mitchell - J.P.



EXECUTIVE OFFICES
DRAWER E, UNIV. STATION
AUSTIN, TEXAS 78712

MINUTES T J A BOARD MEETING

September 5, 1966

Present: Mitchell, Fisher, Majors, Everts, Campbell, Morrow, Corrigan, Serota, Billings, Seitzler, Bennett, John Stinson, Frank Everts, Vine Rye and Dell Sheftall.

Financial Report for year 1966 and Report on Convention were made by Dell Sheftall. Motion by Corrigan, seconded by Morrow to approve financial report. Passed unanimously.

RJA will provide \$300.00 for Design Scholarship.

President Mitchell called on Dell Sheftall for a report of the Denver President's and Secretary's meeting. (Agenda attached.)

Next, President Mitchell reported on the RJA Convention the end of July and first of August. Well attended and over 400 exhibitors at Trade Show.

Round table discussions on subjects of interest to the operation of retail jewelry businesses were the highlight of the educational portion of the Convention.

RJA Director John Stinson added to the remarks on the RJA Trade Show and Convention. Over 25,000 persons registered. John also reported on the recent RJA interest in the John Buchroeder - L. G. Balfour law suit. RJA will enter the suit as "Amicus Curaie."

A long discussion by the Board of the suit and the general high school ring business situation.

Herb Serota made the motion that the TJA Board officially commend RJA for its intention to enter the Buchroeder case, seconded by Bob Morrow, passed unanimously.

President Mitchell reported on the selection of the 1967 convention site: Inn of Six Flags, and the appointment of committee chairmen for convention.

A suggestion was made by Buz Majors that "How to Get the Class Ring Business" be a part of the program. President Mitchell appointed Herb Serota to put together such a program.



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH

RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAIL FEDERATION, INC.

EXECUTIVE OFFICES: 308 W. 15TH STREET • AUSTIN, TEXAS 78701

OFFICERS

PRESIDENT

VIM X RYE
TETTS JEWELERS
DAY CITY

VICE PRESIDENT

JERALD FISHER
GORDON JEWELRY CO.
DALLAS

VICE PRESIDENT

LAVERNE JOBE
JOBE JEWELERS
HILLSBORO

VICE PRESIDENT

DONNAN IGO
ANDERSON BROS. JEWELERS
LUBBOCK

SECRETARY-TREASURER

DELL W. SHEPFTALL
SHEPFTALL JEWELERS
AUSTIN

DIRECTORS

MYRON EVERTS

HONORARY CHAIRMAN OF THE BOARD
EVERTS JEWELERS
DALLAS

ROBERT ARMSTRONG

ARMSTRONG JEWELERS
WACO

IRVING ADELSTEIN

ACE JEWELERS
MESQUITE

DALTON BILLINGS

BILLINGS JEWELERS
HOUSTON

LEROY BREHMER

BREHMER'S JEWELERS
KERRVILLE

FRANK EVERTS

EVERTS JEWELERS
DALLAS

KOY KRAGH

KOY KRAGH JEWELERS
BASTROP

SAM MAJORS, JR.

MAJORS JEWELERS
COLORADO CITY

A. T. PEDERSEN

PEDERSEN JEWELERS
CARRIZO SPRINGS

ED HAYNS

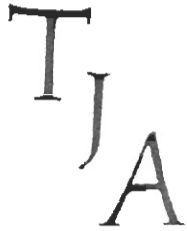
HAYNS JEWELERS
FORT STOCKTON

MRS. CHASE HOLLAND, JR.

HOLLAND JEWELRY COMPANY
SAN ANGELO



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH
RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAILERS ASSOCIATION, INC.
15121 472-8261, SUITE 1001, WESTGATE BUILDING, AUSTIN, TEXAS 78701

OFFICERS

PRESIDENT
ROY KRACH
ROY KRACH JEWELRY
AUSTIN

PRESIDENT ELECT
DAVID BILLINGS
BILLINGS JEWELRY
HOUSTON

VICE PRESIDENT
JAMES W. BARNES
BARNES JEWELRY
HOUSTON

Financial Statement August 31, 1978

MEMBERED THROUGH
CHARLES PATNL
PATNL JEWELRY
LUBBOCK

Cash in Bank 8/31/78	\$6,360.57
Certificate #2822 Travis Bank & Trust	3,137.05
Certificate #2250 " " "	3,436.03
Certificate #10-0350094 Capitol City Saving	<u>4,001.83</u>

DIRECTORS

ED TURNBULL
TURNBULL JEWELRY
AUSTIN

WAYNE HEAD
HEAD JEWELRY
AUSTIN

ARNOLD RUBIN
RUBIN JEWELRY
FORT WORTH

BOB MORROW
MORROW JEWELRY
HOUSTON

STACY WATSON
WATSON JEWELRY
AUSTIN

ALVIN RATZ
RATZ JEWELRY
AUSTIN

BILL HOLLAND
HOLLAND JEWELRY
SAN ANTONIO

ARCH LYLES
LYLES JEWELRY
DALLAS

MYRON EVERTS
EVERTS JEWELRY
THE BOARD OF DIRECTORS
DALLAS

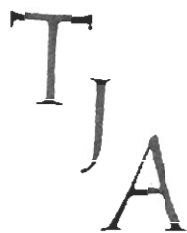
EXECUTIVE VICE PRESIDENT
MICHAEL R. MOORE
AUSTIN

IMMEDIATE VICE PRESIDENT
W. M. MAC MOUSE
MAC MOUSE JEWELRY
DALLAS

Total Assets \$16,935.48

*Total assets this time last year were \$14,538.43





TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH
RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAILERS ASSOCIATION, INC.
512-472-8261, SUITE 1001 WESTGATE BUILDING, AUSTIN TEXAS 78701

OFFICERS

Budget Analysis 8/31/78

PRESIDENT
KOY KRAH
KOH KRAH JEWELRY
DALLAS

PRESIDENT ELECT
DAVID BILLINGS
BILLINGS JEWELRY STORES
HOUSTON

VICE PRESIDENT
JAMES W. HARNES
BILL HARNES JEWELRY
VICTORIA

SECRETARY/TREASURER
CHARLES PAYNE
PAYNE & ASSOCIATES
EL PASO

DIRECTORS

ED TURNBULL
TURNBULL JEWELRY
HOUSTON

WAYNE READ
READ JEWELRY
DALLAS

ARNOLD RUBIN
ARNOLD & ASSOCIATES
FORT WORTH

BOB MURROW
MURROW JEWELRY
HOUSTON

STACY WATSON
WATSON JEWELRY
DALLAS

KEVIN KATZ
KATZ JEWELRY
DALLAS

BILL HOLLAND
HOLLAND JEWELRY
SAN ANTONIO

ARCH LYLES
LYLES JEWELRY
DALLAS

MYRON EVERTS
EVERTS JEWELRY
THE BOARD OF DIRECTORS
DALLAS

EXECUTIVE VICE PRESIDENT
MICHAEL R. MOORE
MOORE

IMMEDIATE VICE PRESIDENT
W. M. MAC HOUSE
MAC HOUSE JEWELRY
DALLAS

1977 Budget

Year to Date

Income:

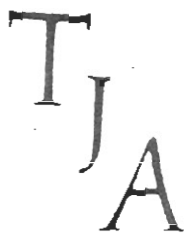
Dues	\$9,500.00	\$7,319.08
I.C. System	1,000.00	537.31
Handbook	3,500.00	3,682.47
Interest	300.00	311.36
Misc. Income	200.00	
Convention		537.66
	<u>\$14,500.00</u>	<u>\$12,387.88</u>

Expense:

Administrative Fee	\$8,400.00	\$4,900.00
RJA Convention Travel	2,000.00	1,151.74
Meeting & Travel	600.00	405.47
Newsletter & Printing	1,600.00	683.36
Telephone & Postage	700.00	262.15
Accounting	300.00	325.00
Jewelers Industry Council	200.00	230.00
DECCA	300.00	300.00
Tax	200.00	
Misc.	200.00	444.35
	<u>\$14,500.00</u>	<u>\$ 8,702.07</u>



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH

RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAILERS ASSOCIATION, INC.

15121 472 8261 SUITE 1001 WESTGATE BUILDING, AUSTIN, TEXAS 78701

OFFICERS

PRESIDENT
KOT KHAGH
KOT KHAGH JEWELRY
DALLAS

PRESIDENT ELECT
DAVID BILLINGS
BILLINGS JEWELRY STORE
HOUSTON

VICE PRESIDENT
JAMES W. BARNES
BARNES JEWELRY
VICTORIA

TREASURER
CHARLES PAYNE
PAYNE & JEWELL
LUBBOCK

Membership Report August 31, 1978

In August, 1977 we had 297 members.

Our current total is 330. Total number of Associates included in this membership figure is 37.

DIRECTORS

ED TURNBULL
TURNBULL & JEWELL
FORT WORTH

WAYNE HEAD
HEAD JEWELRY
DALLAS

ARNOLD RUBIN
RUBIN & JEWELL
FORT WORTH

BOB MORROW
MORROW & JEWELL
HOUSTON

STACY WATSON
WATSON JEWELRY
DALLAS

ALVIN KATZ
KATZ & JEWELL
DALLAS

BILL HOLLAND
HOLLAND & JEWELL
SAN ANTONIO

ANCH LYLES
LYLES JEWELRY
DALLAS

MYRON EVERTS
HONORARY LIFE MEMBER
THE BOARD OF DIRECTORS
DALLAS

EXECUTIVE VICE PRESIDENT
MICHAEL H. MOORE
AUSTIN

HONORARY VICE PRESIDENT
W. M. MAC HOUSE
A. M. JEWELL
DALLAS



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas

MINUTES
TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS
SEPTEMBER 3, 1978 DALLAS

Meeting called to order at 8:30 a.m. by President Kragh.

Present: Kragh, Billings, Barnes, Payne, Holland, Head,
Morrow, Rubin, Leeds, M. Everts, Watson,
Turnbull, House, Moore

Motion by Barnes, second by Payne, to dispense with reading of the Minutes of the previous meeting. Passed

President Kragh reported on the RJA convention in New York, reviewing actions of the Council of Affiliated Associations and RJA activities in coming months. He apprised the Board of RJA's plans for a membership drive to include incentive prizes and appointed the following committee to consider a TJA program to coincide with that of RJA: Billings, Chairman; Head and Morrow.

Moore presented the Financial Report indicating current cash assets of \$16,935.48. Motion by Everts, second by Barnes, that the savings certificate in Capitol City Savings, principal amount \$4,001.83, be designated the "TJA Emergency Fund" to be used only with approval by a two-thirds vote of the Board. Passed

Moore proposed that the monthly administrative fee to Texas Retailers Association be increased by \$200 (to \$900 per month) effective 9/1/78. Motion by Morrow, second by Watson, to approve the increase. Passed

Moore informed the Board that all necessary documents for establishing the TJA Scholarship/Loan Fund have been completed and will be filed with State and Federal agencies immediately. Moore also reported that jewelry repair seminars in cooperation with Paris Junior College will be considered when additional space is available at the college.

In a special report, Frank Everts advised the Board of the possibility of TJA's sponsoring and managing a trade show for retail jewelers. Motion by Turnbull, second by Watson, that Moore be authorized to meet with potential exhibitors and enter into negotiations to sponsor and manage a show. Passed President Kragh appointed F. Everts and House to work with Moore in developing this project.

Leeds reported on RJA activities and urged support of the coming membership effort.

Holland reported on the TJA Lapel Pin matter and it was agreed to drop this project.

Kragh proposed that TJA purchase a set of the RJA tapes on "Selling" to be rented at a nominal handling fee to TJA members. Motion by Holland, second by Barnes, to approve. Passed

Moore suggested that the Board consider meeting in the future at a time other than during market.

Meeting adjourned at 10:35 a.m.

President



Executive Vice President

M I N U T E S

Texas Jewelers Association
General Assembly
April 2, 1978 Ft.Worth, Tx.

The Meeting was called to order by President House at 8:25 A.M.

Present: House, Vic Maden, Paul Smith, Leroy Barton, David Billings, Dalton Billings, Koy Kragh, Stacy Watson, S. Tuttle, I. Tuttle, Bill Holland, Wayne Head, Ben Williams, Arnold Rubin, Frank Everts, Dorothy Everts, Paul Clayton, Julie Walden, David Walden, Don Worthan, Judy Worthan, Ed Turnbull, Hazel Turnbull, H.A. Thompson, Betty Thompson, Don W. Cunningham, Myron Everts, Sy Kessler.

President House gave his report on the state of the Association, stating that the association membership now numbered 308.

Moore gave a report of the condition of the association including a financial report which is attached to these minutes. He discussed the Texas Retail Action Committee, a political action group TJA members have been invited to participate in and expressed appreciation to the jewelers for their support on behalf of Texas Retailers Association.

Proposed rules and regulations and application blanks for the TJA Scholarship Loan Fund approved by the Board were distributed and Moore gave full details on the new TJA effort. Motion by Bill Holland and second by Stacy Watson that a resolution be passed officially establishing the TJA Loan Fund. PASSED.

Vic Maden reported for the nominating committee giving names of members nominated:

President - Koy Kragh
Vice President and President Elect - David Billings
Vice President - Jim Barnes
Secretary-Treasurer - Charles Payne
Directors: Ed Turnbull, Arnold Rubin, Wayne Head,
and Bob Morrow

Motion by Frank Everts that the slate be accepted and unanimously elected. Seconded by Bill Holland. PASSED. The above slate was elected by acclamation.

Ben Williams made a motion that the by-laws be changed to provide for a president-elect. The motion was seconded by Leroy Barton and PASSED.

Jim Barnes reported on the Retail Jewelers of America Scholarship for GIA Diamond Course. Texas is Eligible for seven.

Mickey Moore read a letter from Sam L. Majors of Odessa, outlining complaints about buying policy at the Dallas Jewelry Market. A motion was made that TJA's board investigate the possibility of a TJA Jewelry show open to bonafide retail jewelers listed in the Jewelers Board of Trade at traditional times semi-annually. The motion was seconded and PASSED. Jewelers were urged to write suppliers voicing opinion of looseness of selling policies at market.

Mr. Thompson from Weatherford discussed interviews held on the Ed Busch Talk Show on WFAA which he felt were damaging to retail jewelers. Jewelers from the Dallas area were encouraged to communicate with Mr. Busch.

President House presented plaques of appreciation to Paul Clayton and staff of Paris Texas College for their assistance in presenting the colored stone seminars held over the state in 1977.

Mickey Moore and Margaret Youngquist were presented with jewelry bearing the TJA emblem as tokens of the president's appreciation for their assistance during his tenure.

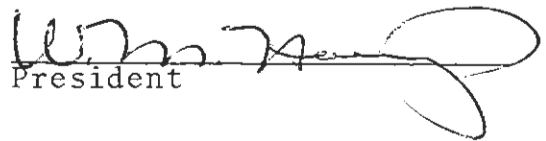
President House then introduced the new president, Koy Kragh, who made appropriate remarks.

Bill Holland reported on emblematic jewelry for TJA and asked for a show of hands of those who might order such jewelry should it be made available.

There being no further business, the meeting was adjourned.



Executive Vice President



President

3/29/78 Financial Statement
Texas Jewelers Association

Cash in Bank	\$8,986.96
(includes undistributed convention registration income of \$5,387.50)	
C.D. - Capital National Bank	3,873.87
C.C. - Travis Bank & Trust	<u>6,254.37</u>
	\$19,115.20

Handbook sales for 1978 were \$5,985.00
Advertisers have been billed, but the
majority of them have not paid as the
book was just published Mar.15.

SAM L. MAJORS

Jewelers for Generations

2732 NORTH GRANDVIEW

ODESSA, TEXAS 79760

915 362-7191

March 13, 1978



Dear Mickey,

Since I have a prior commitment, I will be unable to attend the TJA Convention in Fort Worth on the 31st. However, I want you to know that I am very concerned, not only for myself, but for all small retail jewelers across the state.

My concern is with the Dallas Gift and Jewelry show held semi-annually. There is absolutely NO EFFORT MADE to keep the general public from being admitted and from BUYING for the same price as retail jewelers do. I am sure that other jewelers have made this complaint before, but I believe, if we exert enough pressure as Texas Retail Jewelers, we can either make the Management of these Shows listen and have a JEWELRY SHOW for bona-fide retail jewelers. This failing, we need to put the pressure on so-called "Wholesalers", manufacturers, and suppliers. We need to tell these people maybe individually or within the law that they must make a choice between selling the General Public or Retail Jewelers.

I, for One, do not intend to ever go back to Market Hall or TO DO BUSINESS with people who show there. I counted three housewives, one florist, one theatre owner and numerous others buying from some of my suppliers. These suppliers have in truth become the small jewelers retailers competition instead of his supplier. They LOVE these CASH transactions from the General Public.

The Marriott is almost as bad as the so-called Wholesale Jewelry Companies. Firms in World Trade Center are a Farce and Lie.

SAM L. MAJORS

Jewelers for Generations

2732 NORTH GRANDVIEW

ODESSA, TEXAS 79760

915 362-7191



If this has any merit to TJA, then I will be glad to do whatever I can. I hope you can have this matter presented some way to the Joint Convention. Every Retail Jeweler and Watchmaker there is experiencing the same problem.

Thanks, Mickey.

Cordially,

Buzz

SAM L MAJORS

SML,jtm

MINUTES
TEXAS JEWELERS ASSOCIATION
Board of Directors
February 19, 1978 Dallas

Meeting called to order by President House, 8:55 A.M.

Present: House, Maden, Everts, Burckhardt, Katz, Payne, Barnes, Williams, Billings, Holland, Moore

Motion by Payne, second by Barnes, that the minutes of the previous meeting be approved as mailed. Passed.

Moore gave brief reports on the convention, handbook ad sales, and membership. He then distributed copies of the annual audit for review by the Board, noting that an operating surplus of approximately \$2,000. was generated for the fiscal year ended 1/31/78.

President House presented a proposal to amend the by-laws of the Association to provide for the election of a "President-Elect" to replace one of the two vice-president positions. In order to fully prepare the President Elect for his/her term as President, the association will pay travel, meal, and lodging expense for the President-Elect to attend the RJA summer convention in New York in the year before the President-Elect takes office as President. Maden and Barnes moved approval. Passed.

President House presented a proposal to establish a Texas Jewelers Association Scholarship/Loan Fund. After considerable discussion, the Executive Vice President was instructed to draw up a Scholarship/Loan Program to include the following:

1. Loans or scholarships will be made only to Texas residents recommended by a member of Texas Jewelers Association.
2. Initial funding of \$1300. from profit realized on gem seminars put on by Paris Junior College. Additional funding to be raised from donations to be solicited from members and others.

3. A contribution to the fund of \$2.00 per member company, to be paid from dues income, may be made each year subject to approval each year by the Board of Directors.

4. The interest rate on loans will be at 4% per annum while the student is in school, 7½% per annum beginning two months from graduation or finishing course or leaving school for two years, 10% per annum after two years of 7½% interest.

Maden and Payne moved approval. Passed.

Bill Holland discussed the proposal for a TJA membership emblem-lapel pin design and it was agreed that he will solicit proposals from manufacturers of emblematic jewelry.

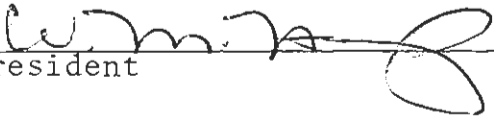
Payne presented the Nominating Committee Report as follows:

President - Koy Kragh, Bastrop
Vice Pres. (Pres. Elect) - David Billings, Houston
Vice President - Jim Barnes, Victoria
Sec. Treas. - Charles Payne, Lubbock

New Directors - Ed Turnbull, Port Arthur
Wayne Head, Bay City
Arnold Rubin, Fort Worth
Bob Morrow, Houston

Payne and Everts moved to accept the report of the Nominating Committee. Passed.

There being no further business, the meeting adjourned at 10:10 A.M.


President


Executive Vice President

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)

Austin, Texas

FINANCIAL STATEMENTS

January 31, 1978

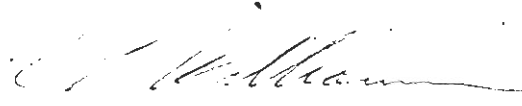
February 14, 1978

Board of Directors
Texas Jewelers Association
Austin, Texas

Gentlemen:

I have examined the statement of assets and fund balance based on cash transactions of the Texas Jewelers Association, Inc. (a nonprofit corporation) as of January 31, 1978, and the related statement of revenue and expenditures for the year ending January 31, 1978. The examination was made in accordance with generally accepted auditing standards and consisted of such procedures as were considered necessary. The nature of dues and registration fees precluded me from applying normal auditing procedures to income and examination was limited to recorded cash receipts.

In my opinion, the accompanying statements fairly present the assets and fund balance of the Texas Jewelers Association, Inc. (a nonprofit corporation) as of January 31, 1978.


R.L. Williamson

RLW:ts

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
FINANCIAL STATEMENTS
January 31, 1978

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Accountant's Opinion

Statement of Assets and Fund Balance Arising
from Cash Transactions

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Statement of Revenues and Expenditures and
Changes in Fund Balance

EXHIBIT B

Budget Analysis

EXHIBIT C

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
STATEMENT OF ASSETS AND FUND BALANCE
ARISING FROM CASH TRANSACTIONS
January 31, 1978

EXHIBIT A

ASSETS

Cash in Bank	\$ 4,888.61
Certificate of Deposit - Capital National Bank	3,873.87
Certificate of Deposit - Travis Bank & Trust	<u>6,254.37</u>
TOTAL ASSETS	\$ <u>15,016.85</u>

FUND BALANCE

Fund Balance - Exhibit B	\$ <u>15,016.85</u>
--------------------------	---------------------

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
STATEMENT OF REVENUES AND EXPENDITURES
AND CHANGES IN FUND BALANCE
For the year ended January 31, 1978

EXHIBIT B

REVENUES

Membership Dues	\$ 10,025.02
Directory Advertisements	5,297.50
Registrations	5,100.00
Interest Income	502.69
I.C. System Administrative Fee	994.20
Gem Seminar	1,960.00
Miscellaneous	<u>364.80</u>

TOTAL REVENUES

\$ 24,244.21

EXPENDITURES

Administrative Fees	9,100.00
Handbooks	2,276.02
Legal & Professional	326.88
Supplies & Printing	1,257.85
Postage	659.03
Telephone	355.96
Office Supplies	205.01
Dues & Publications	36.00
Meetings & Travel	553.00
Contributions, Awards & Gifts	500.00
Conventions	4,427.81
RJA Convention Expense	1,430.17
Income Tax	231.00
Gem Seminar Expense	<u>928.72</u>

TOTAL EXPENDITURES

\$ 22,287.45

EXCESS OF REVENUES OVER EXPENDITURES

1,956.76

FUND BALANCE, January 31, 1977

13,060.09

FUND BALANCE, January 31, 1978

\$ 15,016.85

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
BUDGET ANALYSIS
For the year ended January 31, 1978

EXHIBIT C

INCOME	BUDGET	ACTUAL	OVER/(SHORT)
Dues	9,500.00	10,025.02	525.02
I.C. System	1,000.00	994.20	(5.80)
Handbooks	3,500.00	3,693.67	193.67
Interest	300.00	502.69	202.69
Misc. (including Gem Seminar)	<u>200.00</u>	<u>1,396.08</u>	<u>1,196.08</u>
 TOTAL INCOME	 \$ 14,500.00	 \$ 16,611.66	 \$ 2,111.66
 EXPENSES			
Administrative Fee	8,400.00	9,100.00	700.00
RJA Convention	2,000.00	1,430.17	(569.83)
Meetings & Travel	600.00	553.00	(47.00)
Newsletter & Printing	1,600.00	1,257.85	(342.15)
Telephone & Postage	700.00	1,014.99	314.99
Accounting	300.00	326.88	26.88
J I C	200.00	200.00	-
DECA	300.00	300.00	-
Tax	200.00	231.00	31.00
Miscellaneous	<u>200.00</u>	<u>241.01</u>	<u>41.01</u>
 TOTAL EXPENSES	 \$ 14,500.00	 \$ 14,654.90	 \$ 154.90

TEXAS JEWELERS ASSOCIATION
Board Meeting Sept. 4, 1977
Marriott Hotel Dallas

Present: Koy Kragh, Leroy Barton, Vic Maden, Jim Barnes, David Billings, Alan Katz, Selwyn Leeds, Charles Payne, Bill Holland, Stacy Watson, Myron Everts, Ben Williams, Fred Burckhardt, Arch Lyles, Frank Everts and Margaret Youngquist.

The meeting opened with Koy Kragh presiding for President W.M. House, Jr. who was absent due to illness. Kragh welcomed new directors, Alan Katz, Stacy Watson, and Bill Holland.

Fred Burckhardt made a motion that the minutes of the last meeting be approved as previously mailed to the Board. Motion was seconded by Ben Williams and PASSED.

President's report of the RJA Convention recently attended was distributed to Board.

Fred Burckhardt made a report of the Convention Committee Meeting, stating that the 1978 Convention would be March 31-April 2 at the Kahler Green Oaks Inn in Fort Worth. Room charges would be \$23 for a single and \$30.50 for a double. He reported that there would be both a golf and a fishing tournament and that the program was being firmed up at this time.

Koy Kragh gave the Membership Committee report stating that the current membership is 297. He asked the Board to help reenlist 17 of the members who had not renewed their membership in 1977. Jim Barnes gave the financial report, a copy of which is filed with these minutes.

Youngquist made the handbook report, stating that income was below the budget figure because of increases in printing and paper costs. Arch Lyles and Alan Katz suggested that an increase in advertising charge might be in order. David Billings made a motion that the ad rates be increased 15%. Motion was seconded by Fred Burckhardt and PASSED.

Youngquist reviewed the proposed budget, a copy of which is filed with these minutes. Motion was made by Watson and seconded by Katz that the budget be approved. PASSED.

A proposal for a scholarship/loan fund was discussed and Kragh asked that the board study the proposal and be ready to consider action at the February Board meeting.

A proposal for a TJA emblem was discussed and Bill Holland was asked to work up a design and get costs for a small gold emblem and report at next board meeting.

Kragh asked for some remarks from Selwyn Leeds, Director of RJA for the Texas-Louisiana District. Leeds congratulated the Board on the status of TJA and encouraged members to work on membership, perhaps with a membership booth at the next jewelry market.

There being no further business, the meeting was adjourned.



President



Executive Vice President



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH
RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAIL FEDERATION, INC.
(512) 472-8261, SUITE 1001, WESTGATE BUILDING, AUSTIN, TEXAS 78701

PROPOSED 1978 Budget

OFFICERS

PRESIDENT
W. M. "MAC" HOUSE, JR.
W. M. HOUSE JEWELRY
PARIS

VICE PRESIDENT
ROY KRAGH
ROY KRAGH JEWELRY
BASTROP

VICE PRESIDENT
DAVID BILLINGS
BILLINGS JEWELRY STORES
HOUSTON

SECRETARY TREASURER
JAMES W. BARNES
BILL BARNES JEWELER
VICTORIA

DIRECTORS

CHARLES PAYNE
PAYNE & JEWELERS
LUBBOCK

FRED C. BURCKHARDT
DEEDS JEWELERS, INC.
FORT WORTH

BEN WILLIAMS
BEN WILLIAMS JEWELERS
EL PASO

LEROY BARTON
STIRMAN JEWELRY STORE
ATHENS

STACY WATSON
WATSON JEWELERS
ALPINE

ALAN KATZ
ZALE CORPORATION
DALLAS

BILL HOLLAND
HOLLAND JEWELRY CO.
SAN ANGELO

ARCH LYLES
LYLES, DEGRAZIER
DALLAS

MYRON EVERTS
HONORARY LIFE MEMBER
TJA BOARD OF DIRECTORS
DALLAS

EXECUTIVE VICE PRESIDENT
MICHAEL R. MOORE
AUSTIN

IMMEDIATE PAST PRESIDENT
VIC MADEN
VIC MADEN, JEWELER
MESA

Income:

Dues	\$9,500
I.C. System	1,000
Handbook	3,500
Interest	300
Misc. Income	200
	<u>\$14,500</u>

Expense:

Administration	\$8,400
RJA Convention	2,000
Meetings & Travel	600
Newsletter	1,600
Tel. & Post.	700
Accounting	300
JIC	200
DECCA	300
Tax	200
Misc.	200
	<u>\$14,500</u>



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH
RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAIL FEDERATION, INC.
(512) 472-8261, SUITE 1001, WESTGATE BUILDING, AUSTIN, TEXAS 78701

BUDGET ANALYSIS 8/31/77

OFFICERS

PRESIDENT
W. M. "MAC" HOUSE, JR.
W. M. HOUSE JEWELRY
PARIS

VICE PRESIDENT
ROY KRAGH
ROY KRAGH JEWELRY
EASTROP

VICE PRESIDENT
DAVID BILLINGS
BILLINGS JEWELRY STORES
HOUSTON

SECRETARY TREASURER
JAMES W. BARNES
BILL BARNES JEWELER
VICTORIA

DIRECTORS

CHARLES PAYNE
PAYNE & JEWELERS
LUBBOCK

FRED C. BURCKHARDT
DEEDS JEWELERS, INC.
FORT WORTH

BEN WILLIAMS
BEN WILLIAMS JEWELERS
EL PASO

LEROY BARTON
STIERMAN JEWELRY STORE
ATHENS

STACY WATSON
WATSON JEWELERS
ALPINE

ALAN KATZ
KATZ CORPORATION
DALLAS

BILL HOLLAND
HOLLAND JEWELRY CO.
SAN ANGELO

ARCH LYLES
LYLES, DEGRAZIER
DALLAS

MYRON EVERTS
HONORARY LIFE MEMBER
TJA BOARD OF DIRECTORS
DALLAS

EXECUTIVE VICE PRESIDENT
MICHAEL R. MOORE
AUSTIN

IMMEDIATE PAST PRESIDENT
VIC MADEN
VIC MADEN, JEWELER
MEXIA

1977 Budget

Year to Date

Income:

Dues	\$8,500.00	\$8,988.44
I.C. System	1,250.00	791.58
Handbook	4,500.00	3,091.48
Interest	400.00	215.57
Gem Seminar		1,387.09
Convention		506.40

\$14,650.00

\$15,160.56

Expense:

Administration	\$8,400.00	\$5,600.00
RJA Conv. Exp.	2,000.00	1,963.24
Meetings & Travel	525.00	594.64
Newsletter	2,000.00	903.00
Tel. & Postage	600.00	663.55
Accounting	300.00	326.88
JIC	200.00	200.00
DECCA	300.00	300.00
Tax	75.00	231.00
Misc.	250.00	145.94 (subs. & supply)

\$14,650.00

\$10,428.25



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas

1977 TJA HANDBOOK

Ad sales totaled \$5,656.50 (\$115.00 is outstanding)

Expenses totaled 2,383.52
\$3,272.98



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH
RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAIL FEDERATION, INC.
(512) 472-3201, SUITE 1001, WESTGATE BUILDING, AUSTIN, TEXAS 78701

August 17, 1977

OFFICERS

BOARD OF DIRECTORS

ADVISORY BOARD

EXECUTIVE BOARD

MEMBERSHIP BOARD

EDUCATION BOARD

FINANCE BOARD

LEGAL BOARD

MARKETING BOARD

RESEARCH BOARD

TECHNICAL BOARD

TRAINING BOARD

WOMEN'S BOARD

YOUTH BOARD

ADVISORY BOARD

EXECUTIVE BOARD

MEMBERSHIP BOARD

EDUCATION BOARD

FINANCE BOARD

LEGAL BOARD

MARKETING BOARD

RESEARCH BOARD

TECHNICAL BOARD

TRAINING BOARD

WOMEN'S BOARD

YOUTH BOARD

Forever Yours - John Ullenberg
c/o Bailey & Associates
2002 McCallie Avenue
Chattanooga, Tenn. 37404

Gentlemen:

On January 17, 1977, we received a contract from you for advertising in the 1977 Texas Jewelers Handbook.

The handbook was published and distributed in March. A copy of the book and a statement for \$115 were sent to you directly after the book was published. We have subsequently sent two other statements for \$115 (the last on June 27), and have received no response.

The TJA Board of Directors will meet at the Gift and Jewelry Show in Dallas on Labor Day weekend. At this board meeting, I must make a report on the handbook. I am sure your client does not want to be listed as a delinquent account.

Please let us have your check in the amount of \$115.00 to cover the ad in Texas Jewelers Handbook before August 31.

Sincerely,

Margaret S. Youngquist
Editor

encl.

cc: Ullenberg Corp.
413 North Spring St.
Chattanooga, Tenn. 37405



Organized in 1906 to Serve and Represent the Retail Jewelers of Texas

MEMBERSHIP REPORT
8/31/77

Last year at this time we had 249 members, that's individual billings-multi branch stores are counted as one.

This year, we have 297, an increase of 48 members.

Of the 297 members of TJA, 32 are associates.

In addition to our handbook, which went out to non-members as well as members, we made two additional general mailings to non-members this year soliciting membership.

PRESIDENT'S REPORT OF THE
1977 RJA CONVENTION

I sincerely appreciate the opportunity given me by the TJA Board when we were sent to represent Texas Jewelers Association at the Retail Jewelers Association Convention in New York, July 24-27.

We spent Saturday visiting with other jewelers and suppliers from all over the United States.

The Annual Meeting, held Sunday, was devoted to a discussion by four jewelers on gem investments. It was moderated by Milton Gralla, publisher of National Jeweler Magazine.

Commenting on gem investment programs, selling gems, a new role for jewelers and pros and cons of selling gems as investments, were: Arnold Shiffman, Shiffman's Inc., Greensboro, N.C.; James C. Clark, Clark Jewelers, Okla. City, Okla.; Sylvia Baron, Arnold Baron, Inc., Los Angeles and Ben Zucker, Precious Stones Co., New York. These experts were then questioned by a panel of retailers.

New officers elected for the coming year are:

Frank Bromberg, President (Alabama)
Donald Hamann, Vice President (Nebraska)
Art Gleim, Vice President (California)
Richard Morel, Secretary (Iowa)
Wm. Barsky, Treasurer (Pennsylvania)
Mike Roman, Chairman of the Board (RJA)

In addition to the Annual Meeting, we had the opportunity to participate in a number of special presentations. We attended a presentation by a gold supplier group from South Africa and we attended the N.W. Ayer/DeBeers preview of their 1978 diamond advertising campaign.

Mickey and I attended the Council Meeting at the Sheraton, chaired by William Reed of Pine Bluff, Ark. RJA Chairman, Mike Roman give the annual report and we listened to RJA Lobbyist, Sheldon London's report which I recorded and will distribute to the Board.

The executive secretaries invited State Presidents to join them in their meeting Tuesday. Mickey and I attended and gained a good deal of information about member services and membership solicitation.

Singer-actor Vic Damone and Comedian Pat Henry were headliners of the entertainment at the Annual Banquet which was held at the Waldorf Astoria.

W.M. "Mac" House, Jr.
TJA President

TEXAS JEWELERS ASSOCIATION
BOARD OF DIRECTORS MEETING
March 27, 1977 Padre Island

Present: W.M. House, Jr., Michael R. Moore, Chase Holland, Ben Williams, David Billings, Abe Katz, Paul Clayton, Myron Everts, Fred Burckhardt, Vic Maden, Koy Kragh, Charles Payne, M. Youngquist

The meeting was called to order by President House and minutes of the previous meeting were approved as mailed to the Board previously. Motion for approval was made by Fred Burckhardt and seconded by Chase Holland. PASSED

Executive Vice President, Mickey Moore, reported on the convention, stating that 202 were registered and that 58 participated in the ladies trip to Rockport. Moore was asked to mail a registration list to the Board.

Moore and House reported on the Regional Council Meeting in February. Moore reported that Retail Jewelers of America, with whom TJA is associated, is increasing dues. RJA bills TJA members for dues and keeps a portion for national dues and returns a portion to the state. Moore recommended that dues be increased \$10 per year in each category to cover the increase in national dues.


Motion was made by David Billings and seconded by Chase Holland that TJA dues be increased \$10 per year in the first three categories and \$15 per year in the next three categories. The motion was seconded by Ben Williams and PASSED. The Board's recommendation will go to the General Membership for final approval.

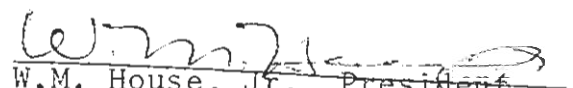
President House named the convention chairman for 1978, Fred Burckhardt, who was instructed to name two members for his committee. The site selected for the 1978 Convention is Fort Worth. After the committee is named and they meet with the Texas Watchmakers Association, the hotel and date will be announced.

President House introduced Paul Clayton of Paris Junior College and voiced appreciation for bringing the program on colored stones. House recommended that TJA sponsor a seminar of this type in various sites over the state. The cost of the programs is to be covered by a registration fee. After discussion, it was decided that seminars would be set for Fort Worth, Lubbock, San Antonio and Houston. The first seminar would be in Fort Worth and Fred Burckhardt was instructed to get with Paul Clayton and set up the program.

Moore informed the Board of a program suggested by Westinghouse Credit Corporation which could be offered to TJA members as a service.

There being no further business, the meeting was adjourned.


Michael R. Moore, Exec. V.P.


W.M. House, Jr., President

TEXAS JEWELERS ASSOCIATION
General Assembly
March 27, 1977 Padre Island

The meeting was called to order by President, W.M. House, Jr.

Vic Maden gave the report of the nominating committee:

1. Alan Katz, Zale Corp.
2. Bill Holland, Holland Jewelers
3. Charles Payne, Payne Jewelers
4. Arch Lyles, Lyles DeGrazier
5. Stacy Watson, Watson Jewelers

David Billings made a motion that the nominating committee's slate be accepted. The motion was seconded by Chase Holland and PASSED. Nominations were closed and the new directors were elected.


Mickey Moore reported on the regional meeting in February and discussed the increase in national dues and the board's recommendation that the dues be increased in the first three categories by \$10 per year and by \$15 per year in the next three categories. Chase Holland made a motion that the board's recommendation be accepted. The motion was seconded by Ben Williams and PASSED.


House announced that TJA would sponsor four colored stone seminars with Paris Junior College in Fort Worth, Houston, Lubbock and San Antonio.

House presented Larry Brown, Westinghouse Credit Corporation who discussed their billing program designed for retail jewelers.

Chase Holland made a motion that TJA endorse the Westinghouse Credit Corporation program. The motion was seconded by Ben Williams and PASSED.

There being no further business, the meeting was adjourned.


Michael R. Moore, Exec. V.P.


W.M. House, Jr., President

M I N U T E S

TEXAS JEWELERS ASSOCIATION BOARD OF DIRECTORS February 20, 1977 Dallas

Present: House, Holland, Payne, Kragh, Billings, Barnes,
Katz, Leeds, Everts, Maden, Barton, Burckhardt,
Williams.

Meeting called to order, 8:45 A.M.

The Board listened to a presentation from Westinghouse Credit Corporation proposing a computerized accounts receivable and billing program for TJA members. After thorough discussion, Maden and Barnes moved to defer action and invite the WCC representatives to the convention to explain their proposed program to all members. PASSED

Maden and Holland moved approval of the Minutes of the September Board Meeting. PASSED

The Nominating Committee report was submitted by Maden as follows: Directors whose terms are expiring are Leeds, Holland, Katz, Payne, and Majors. Nominated for a two-year term are Bill Holland, Alan Katz, Arch Lyles, Charles Payne, Lee Majors. APPROVED.

Jim Barnes reported for the special committee on the Paris Junior College Curriculum. Barnes advised the Board that the school of Jewelry/Horology Technology is operating at capacity and that the new building to house an expanded program will be constructed. After considerable discussion and an approved, reconsidered motion, Everts and Barnes moved the following: The TJA Career Guidance Committee and the Board of Directors commends Paris Junior College on its efforts to expand its curriculum for retail jewelry employees and encourages other educational institutions to expand their current programs to better prepare students for retail jewelry careers. PASSED.

Moore reported that Handbook ad sales exceeded 1976 and that profit will be higher.

Charles Payne reviewed the program for the upcoming convention and urged all directors to attend.

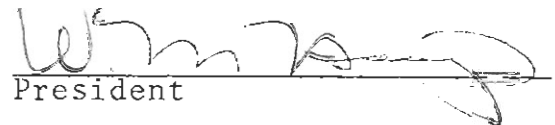
Moore reviewed the year-end audit, distributed copies of financial report to directors. A copy of this report is attached to and made a part of these minutes.

Selwyn Leeds expressed his appreciation for having served two terms on the Board.

Meeting adjourned 10:30 A.M.



Executive Vice President



President

HANDBOOK REPORT
2/20 Board Meeting

Total of 63 ads sold = \$5,600.00 estimate of printing exp. \$1,400.00

Old advertisers who did not renew this year are:

Mastercraft Ring Co., Seattle Washington
Haltom Industries, Fort Worth
Nathansohn Lipschutz Co., Houston
Designer Jewels, Houston
J.R. Wood, Inc., New York

Advertisers in this year's handbook are:

"A" Sales - Jerry Burnet	Lieber & Lerner, Inc.
Advanced Ring Manufacturers, Inc.	Longines-Wittnauer Watch Co.
Anson, Inc.	Lyles-DeGrazier Co.
ArtCarved Class Rings, Inc.	Marshall-Swartchild Co.
B.A. Ballou, Inc.	Montrex Corp.
Baumgold Brothers, Inc.	Norvell-Marcum Co., Inc.
Binder Brothers, Inc.	The Osbournes
Boon Chapman Agency	Oxford Jewelry Corp.
Bufkor, Inc.	Pacific Gem Cutters
Bulova Watch Company	Paris Junior College
Alice Caviness	Rockson Jewelry Manufacturing Co
Church & Company	Sidnew Schlusberg Co.
Citizen Watch Co. of America	Seiko Time Corporation
J & S S DeYoung	J. Solomon & Son Ring Mfg. Co.
Everwed Company	Stan Lee Trading, Inc.
J & H Flyer, Inc.	Star Jewelry Co., Inc.
Forever Yours - John Ullenberg Corp.	Sterling Silversmiths Guild
Jack Frechtel Co.	Sweet Manufacturing Co.
G C & G Jewelry Mfg. Corp.	SWEST, Inc.
Gift Box Corporation of America	TEXCHRON, Inc.
Gold Lance Corporation	Valtec Corp.
The Gould Company	Van Dell Corporation
Hammond Company	Watchmaster Products
Henry H. Harteveldt	The Watchmakers of Switzerland
I.C. System	I. Widdess & Son
INTRAV	Wideband Jewelry Corp.
A. Jaffe & Son	J.C. Wilfert Co., Inc.
Jewelers Mutual Insurance	Winard, Inc.
Wm. R. Katz Co.	
Keepsake Diamonds - A.H. Pond Co.	
C.A. Kiger Co.	
Kinsley & Sons, Inc.	
Lazare Kaplan & Sons	



TEXAS JEWELERS ASSOCIATION

AFFILIATED WITH

RETAIL JEWELERS OF AMERICA, INC. AND THE TEXAS RETAIL FEDERATION, INC.
(512) 472-8261, SUITE 1001, WESTGATE BUILDING, AUSTIN, TEXAS 78701

OFFICERS

PRESIDENT
W. M. "MAC" HOUSE, JR.
W. M. HOUSE JEWELRY
PARIS

VICE PRESIDENT
ROY KRAGH
ROY KRAGH JEWELRY
BASTROP

VICE PRESIDENT
DAVID BILLINGS
BILLINGS JEWELRY STORES
HOUSTON

SECRETARY TREASURER
JAMES W. BARNES
BILL BARNES JEWELER
VICTORIA

DIRECTORS

LEE MAJORS
SAM L. MAJORS JEWELER
DORSEY

BELWYN LEEDS
SALE CORPORATION
DALLAS

CHASE HOLLAND, III
HOLLAND JEWELRY CO.
SAN ANGELO

ABE KATZ
WM. R. KATZ CO.
DALLAS

FRED BURCKHART
DEEDS JEWELERS, INC.
FORTH WORTH

BEN WILLIAMS
BEN WILLIAMS JEWELERS
EL PASO

LEROY BARTON
STIRMAN JEWELRY STORE
ATHENS

MYRON EVERTS
HONORARY LIFE MEMBER
TJA BOARD OF DIRECTORS
EVERTS JEWELERS
DALLAS

EXECUTIVE VICE PRESIDENT
MICHAEL R. MOORE
AUSTIN

IMMEDIATE PAST PRESIDENT
VIC MADEN
VIC MADEN JEWELER
MEXIA

February 10, 1977

TO THE TJA BOARD OF DIRECTORS

Gentlemen:

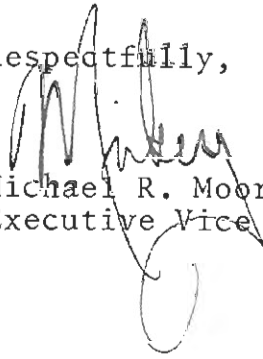
This is another reminder of the coming meeting of our Board on Sunday, February 20th, at 8:30 A.M. in the Sundown Room of the Marriott Motor Hotel. This will be as breakfast meeting as in the past, and we urge that you be there on time so that we can get the meeting started and over with as soon as possible.

Attached is an agenda for the meeting. Certainly we can add any items that any Board member wishes to bring before the meeting so please be prepared to offer any additional items you feel should be considered.

I am enclosing a proposal from Westinghouse Credit Corporation which I have been discussing with the Westinghouse people over the past several weeks. They have also discussed this with Mac House and Mac and I agree that it is a matter that should be presented to the Board. Please take a few moments to review this prior to the Board meeting and the Westinghouse people will be there to make their presentation and answer any questions you might have.

The convention is shaping up very well and we will have a complete convention program to review with you at the meeting. If any of you have any questions or need additional information please feel free to contact me.

Respectfully,


Michael R. Moore
Executive Vice President

MM/rg
Encl.

TEXAS JEWELERS ASSOCIATION

Board of Directors
Agenda

February 20, 1977

Call to Order, President House

Westinghouse Credit Corporation Proposal

President's Report, House

Executive Vice President's Report, Moore
(Financial, Membership)

Convention Committee Report, Payne

Handbook Report, Moore

Nominating Committee Report, Maden

Old Business

New Business

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)

Austin, Texas

FINANCIAL STATEMENTS

January 31, 1977

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
FINANCIAL STATEMENTS
January 31, 1977

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Accountant's Opinion

Statement of Assets and Fund Balance Arising
from Cash Transactions

EXHIBIT A

Statement of Revenues and Expenditures and
Changes in Fund Balance

EXHIBIT B

Budget Analysis

EXHIBIT C

JEWELERS ASSOCIATION

PROPOSED BUDGET

	Dues	\$8,500.
	I.C. System	1,250..
	Handbook Income	4,500.
	Interest	400..
		<u>\$14,650..</u>
Expenses:	Adm. Fee	\$8,400.00
	R.J.A. Conv.	2,000.00
	Meetings & Travel	525.00
	News Letter and Printing	2,000.00
	Telephone & Postage	600.00
	Accounting	300.00
	J.I.C.	200.00
	DECA	300.00
	Tax	75.00
	Misc.	250.00
		<u>\$14,650.00</u>

February 7, 1977

Board of Directors
Texas Jewelers Association
Austin, Texas

Gentlemen:

I have examined the statement of assets and fund balance based on cash transactions of the Texas Jewelers Association, Inc. (a nonprofit corporation) as of January 31, 1977, and the related statement of revenue and expenditures for the year ending January 31, 1977. The examination was made in accordance with generally accepted auditing standards and consisted of such procedures as were considered necessary. The nature of dues and registration fees precluded me from applying normal auditing procedures to income and examination was limited to recorded cash receipts.

In my opinion, the accompanying statements fairly present the assets and fund balance of the Texas Jewelers Association, Inc. (a nonprofit corporation) as of January 31, 1977.


GROSSNICKLE BOOKKEEPING

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
STATEMENT OF ASSETS AND FUND BALANCE
ARISING FROM CASH TRANSACTIONS
January 31, 1977

EXHIBIT A

ASSETS

Cash in Bank	\$ 6,389.54
Certificate of Deposit - Capital National Bank	3,588.05
Certificate of Deposit - Travis Bank & Trust	<u>3,082.50</u>
TOTAL ASSETS	\$ <u>13,060.09</u>

FUND BALANCE

Fund Balance - Exhibit B	\$ <u>13,060.09</u>
--------------------------	---------------------

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
STATEMENT OF REVENUES AND EXPENDITURES
AND CHANGES IN FUND BALANCE
For the year ended January 31, 1977

EXHIBIT B

REVENUES

Membership Dues	\$ 11,258.88
Directory Advertisements	6,554.05
Registrations	5,232.57
Interest Income	309.17
I.C. System Administrative Fee	<u>1,118.55</u>

TOTAL REVENUES \$ 24,473.22

EXPENDITURES

Administrative Fees	6,300.00
Handbooks	1,688.01
Legal & Professional	382.51
Supplies & Printing	1,882.55
Postage	415.26
Telephone	358.72
Office Supplies	108.71
Dues & Publications	12.00
Meetings & Travel	599.20
Contributions, Awards, & Gifts	814.12
Miscellaneous	21.30
Conventions	5,242.17
RJA Convention Expense	1,004.25
Income Tax	<u>139.98</u>

TOTAL EXPENDITURES \$ 18,968.78

EXCESS OF REVENUES OVER EXPENDITURES 5,504.44

FUND BALANCE, January 31, 1976 7,555.65

FUND BALANCE, January 31, 1977 \$ 13,060.09

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
BUDGET ANALYSIS
For the year ended January 31, 1977

EXHIBIT C

<u>INCOME</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>OVER/ (SHORT)</u>
Dues	7,500.00	11,258.88	3,758.88
I.C. System	500.00	1,118.55	618.55
Handbook	3,700.00	4,875.64	1,175.64
Interest	400.00	309.17	(90.83)
TOTAL INCOME	\$12,100.00	\$17,562.24	\$5,462.24
EXPENSES			
Adm. Fee	6,000.00	6,300.00	300.00
RJA Convention	2,000.00	1,004.25	(995.75)
Meetings and Travel	500.00	599.20	99.20
Newsletter & Printing	1,000.00	1,882.55	882.55
Telephone and Postage	860.00	773.98	(86.02)
Accounting	400.00	382.51	(17.49)
JIC	200.00	200.00	-
DECA	300.00	300.00	-
Tax	100.00	139.98	39.98
Miscellaneous	100.00	33.30	(66.70)
Contributions, Awards	-	314.12	314.12
Office Supplies	150.00	108.71	(41.29)
Contract Labor	100.00	-	(100.00)
	\$11,710.00	\$12,038.60	\$328.60

M I N U T E S
Texas Jewelers Association
Board of Directors
Meeting
September 5, 1976 Dallas

Call to Order - President, W.M. House, Jr.

Present: W.M. House, Jr., Ben Williams, Koy Kragh, Vic Maden, Chase Holland, Lee Majors, Charles Payne, Selwyn Leeds, Abe Katz, Jim Barnes, Myron Everts, Fred Burckhardt, David Billings, Margaret Youngquist

President House introduced Louis B. Williams, President of Paris Junior College, who was accompanied by Pat Eskew. Mr. Williams made a presentation for the proposed Jewelers College at PJC and Mr. Eskew made a plea for contributions. After the presentation, they were excused.

Motion was made by Koy Kragh and seconded by Jim Barnes that TJA give consideration to supporting the Jewelers School program. CARRIED.

President House asked a Career Guidance Committee of Jim Barnes, Chairman, Vic Maden and Leroy Barton to meet and investigate the possibility of supporting the Jewelers School at Paris and report to the President by December 1st, 1976. The report and the committee's recommendations will be distributed to the Board by mail and they will be asked to approve or disapprove the action.

Charlie Payne reported for the Convention Committee, stating the site of the next TJA/TWA Joint Convention will be the Red Carpet Inn at Padre Island, and asking the Board for suggestions for a program. President House suggested that the Louisiana Jewelers Association be invited to the Convention. It was suggested that a Colored Stone Seminar be considered for a part on the convention program by the committee.

House called on Margaret Youngquist to report on the RJA National Membership contest. The President appointed a membership committee of Koy Kragh, Chairman, Abe Katz, Frank Everts and David Billings.

Youngquist give a statement of TJA's Financial Condition, a copy of which is attached to and made a part of these minutes.

Motion was made by Fred Burckhardt and seconded by Vic Maden that the Board pass a resolution urging members to look at their TJA dues realistically and give consideration to increasing their dues if appropriate. CARRIED

An increase of dues for associate members was discussed, but no motion was made.

Youngquist gave a report of the Handbook income, stating that the association netted \$4, 489.49. She also gave a report on membership, stating that total membership included 249 individual billings, a 26.6% increase over last year.

President House appointed a handbook committee of Chase Holland, Chairman, Selwyn Leeds and Ben Williams.

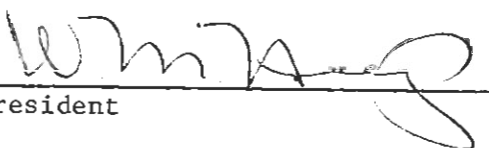
Youngquist presented a request for an increase in Administration fee paid to Texas Retail Federation to \$700.00. Ben Williams moved to approve and Koy Kragh seconded the motion. PASSED.

Youngquist presented the proposed budget for the coming fiscal year. James Barnes made a motion that it be accepted. Motion was seconded by Fred Burckhardt and PASSED.


Youngquist mentioned that TJA was still holding an excess from the Joint Convention Fund in its bank account and asked for a directive as to what should be done. Motion made by Jim Barnes that the fund be divided and a check be paid to Texas Watchmakers Association for its portion of the fund. Motion was seconded by Kragh and PASSED.

President House named Vic Maden, Chairman of the Nominating Committee.

There being no other business, the meeting was adjourned at 11:00 A.M.



President



Executive Vice President

Comparison of Proposed and Actual Budget
1975-76

1975 Budget

Membership dues	\$7,500.00
Directory revenue	3,700.00
interest	400.00
I.C. System	<u>500.00</u>
	\$12,100.00

Actual Income

\$8,407.68
4,489.49
354.78
<u>1,073.58</u>
\$14,325.53

1975 Budget

Meetings and Travel	\$2,500.00
Administrative Fees	6,000.00
Office Supplies	150.00
Printing & Postage	1,650.00
Contributions & Awards	500.00
Legal & Professional	400.00
Telephone	210.00
Dues and Subscriptions	200.00
Contract Labor	100.00
Tax	100.00
Miscellaneous	<u>100.00</u>
	\$11,910.00

Actual Expense

\$1,751.53	
6,000.00	
	(included in printing)
2,282.52	
491.94	
682.51	
608.98	
700.00	(DECA & JIC)
69.44	
<u> </u>	
\$12,586.92	

Income = over budget \$2,225.53
Expense= over budget \$ 676.92

EXPENSES 9/1/75 to 8/31/76

Administrative Fee	\$ 6,000.00
Telephone and Postage	608.98
R.J.A. Convention	1,090.73
Meetings & Travel	660.80
Newsletter & Printing	2,282.52
Accounting	682.51
J.I.C.	400.00
Tax	69.44
DECA	300.00
Miscellaneous (plaques, memorials, etc.)	<u>491.94</u>
Total Expense	\$12,586.92

TEXAS JEWELERS ASSOCIATION

FINANCIAL STATEMENT
8/31/76

Balance in bank 8/31/75	\$ 2,713.52	
Income 9/1/75 to 8/31/76	<u>14,753.37</u>	
	\$17,466.89	
Expenses 9/1/75 to 8/31/76	<u>\$12,586.92</u>	
	\$ 4,879.97	
Transfer from Savings to Checking	<u>1,087.93</u>	
8/31/76 Bank Balance	\$ 5,967.90	(includes convention funds)
		\$1,870.86 $\frac{1}{2}$ =\$935.43
C.D. in Travis Bank & Trust	\$ 3,082.50	
C.D. in Capitol City Savings	<u>3,529.29</u>	
TOTAL CASH	\$12,579.69	

TEXAS JEWELERS ASSOCIATION
FINANCIAL STATEMENT
August 31, 1977

Balance in Bank 8/31/77	\$ 4,534.06
C.D. at Capital City Savings	3,750.00
C.D. at Travis State Bank	3,254.37
C.D. at Travis State Bank	<u>3,000.00</u>
Total Assets	\$14,538.43

RESOLUTION

WHEREAS, The Texas Jewelers Association is an affiliate association of Texas Retail Federation; and

WHEREAS, Texas Retail Federation publishes a quarterly magazine entitled "Texas Retailer"; and

WHEREAS, the Board of Directors of Texas Jewelers Association feels its members would benefit from receiving the said publication of Texas Retail Federation; now

THEREFORE be it resolved that the Board of Directors of Texas Jewelers Association authorizes that as of September 1, 1976, Membership Dues in Texas Jewelers Association include \$2.00 for a subscription to "Texas Retailer".

Signed this the _____ day of _____, 1976.

Michael R. Moore, Exec.V.P.

W.M. House, Jr., President

RESOLUTION

WHEREAS, the Texas Jewelers Association is an affiliate association of Texas Retail Federation; and

WHEREAS, Texas Retail Federation publishes a quarterly magazine entitled "Texas Retailer"; and

WHEREAS, the purpose of the said publication is to educate and inform members of Texas Retail Federation and its affiliate associations; and

WHEREAS, the Board of Directors of Texas Retail Federation has elected to make application to take advantage of the second class mailing privileges offered such publications by the United States Post Office; and

WHEREAS, the Board of Directors of Texas Jewelers Association also wishes to take advantage of the second class mailing privileges offered such publications by the United States Post Office; now

THEREFORE be it resolved that on this the ____ day of _____, 1976, the Board of Directors of Texas Jewelers Association authorize its Executive Vice President, Michael R. Moore of 1122 Colorado, Suite 1001, Austin, Texas 78701, to make application for second class mailing privileges for mailing "Texas Retailer".

The Board of Directors of Texas Jewelers Association

Michael R. Moore, Exec. V.P.

W.M. House, Jr., President

MINUTES

Texas Jewelers Association
Board of Directors
Meeting
March 28, 1976 Kerrville

Call to Order - President, Vic Maden

Present: Koy Kragh, Bob Mitchell, Charlie Payne,
Chase Holland, W.M. House, LeRoy Barton,
Vic Maden, Mickey Moore, Ben Williams,
Myron Everts, Abe Katz, Jim Barnes,
Margaret Youngquist

The reading of the minutes was dispensed with and they were approved as mailed to the Board immediately after the last Board Meeting.

President Maden gave a report of his past year as President.

Mickey Moore gave a report of the financial condition of the association (attached). He discussed the Miss Texas Pageant and a motion was made that the program be dropped. The motion was seconded by Abe Katz and PASSED. Moore discussed the sales tax problems jewelers were having and the board instructed him to get some clear guidelines from the Comptroller of Public Accounts. Katz recommended that if a test case is necessary, the association should back it with financial support.

Kragh gave a report on the Convention. Katz complimented program quality. Kragh suggested door prizes be awarded only at luncheons. Moore suggested programs include time for door prizes at each session. Katz questioned the need of door prizes. Kragh stated door prize chairman is needed to carry out presentations with enthusiasm. Everts concurred. It was agreed that the new convention committee should take this under advisement.

Katz asked that a letter be sent to O.V. Anderson, President of Anson and to Frank Russell, thanking them for donating the pens given to pre-registrants.

There being no further business, the meeting was ADJOURNED.


President


Executive Vice President

FINANCIAL STATEMENT

Cash in bank 3/25/76	\$9,415.77	
amount on deposit in c.d.'s	<u>6,416.44</u>	
	\$15,832.21	\$15,832.21
registrations and donations to date:	5,210.00	<u>5,210.00</u>
		\$10,622.21
bills outstanding on handbook	1,560.11	
Convention fund	<u>900.00</u>	
	2,460.11	<u>2,460.11</u>
		\$ 8,162.10
unpaid ads for handbook	4,195.00	<u>4,195.00</u>
		\$12,357.10

note: the larger part of our dues income is received between February and July. From last year's statement from RJA, I estimate our income received during April for dues will be \$3,000.

TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
STATEMENT OF ASSETS AND FUND BALANCE
ARISING FROM CASH TRANSACTIONS
January 31, 1976

EXHIBIT A

ASSETS

Cash in Bank	\$ 4,123.73
Certificate of Deposit - Capital City Savings Association	3,361.38
Accounts Receivable	<u>70.54</u>
TOTAL ASSETS	<u>\$ 7,555.65</u>

FUND BALANCE

Fund Balance - Exhibit B	<u>\$ 7,555.65</u>
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TEXAS JEWELERS ASSOCIATION, INC.
(a nonprofit corporation)
Austin, Texas
STATEMENT OF REVENUES AND EXPENDITURES
AND CHANGES IN FUND BALANCE
For the year ended January 31, 1976

EXHIBIT B

REVENUES

Membership Dues	\$ 1,287.32
Directory Advertisements	5,300.32
Registrations	4,396.15
Interest Income	217.60
I. C. System Administrative Fee	322.48
Miscellaneous	<u>36.00</u>

TOTAL REVENUES

\$ 11,559.87

EXPENDITURES

Administrative Fees	\$ 4,000.00
Handbooks	2,188.34
Legal and Professional	300.00
Supplies and Printing	918.59
Postage	496.46
Telephone	166.93
Meetings and Travel	1,204.53
Miscellaneous	570.00
Convention	<u>4,128.48</u>

TOTAL EXPENDITURES

13,973.33

EXCESS OF EXPENDITURES OVER REVENUES

\$ (2,413.46)

FUND BALANCE, June 1, 1975

9,969.11

FUND BALANCE, January 31, 1976

\$ 7,555.65

FINAL REPORT 1976 TJA-TWA CONVENTION FINANCING

INCOME

Cash Contributions	\$ 635.00
Registration	<u>5,802.50</u>
TOTAL INCOME	\$ 6,437.50 *

* Includes \$37.50 receivable from Gold Lance Corp.

EXPENSES

Telephone Expenses	\$ 73.58
Planning Meetings	47.83
Printing, Postage (registration brochures, programs, tickets, signs, etc.)	333.37
Golf Trophies	16.63
Western Band	275.00
Ladies Style Show Presentation	50.00
Dr. Andrew Edington, Luncheon Speaker	100.00
Riverhill Country Club, Golf Tournament	284.48
Kelly Girl - Registration Preparation	15.00
National Bridal Service - Gary Wright	215.86
Moore Expenses - room, mileage, entertainment, miscellaneous	248.36
Youngquist Expenses - room, mileage, camera, film, miscellaneous	162.35
Friday Night Reception	328.68
Saturday Luncheon	666.70
Saturday Night Barbecue	1,404.38
Sunday Luncheon	739.29
Costume Awards	21.30
A.W.I. - Fried Expenses	<u>403.09</u>
TOTAL EXPENSES	\$ 5,559.90

Net Convention Income	\$877.60
Balance From 1975 Convention	<u>993.26</u>
Balance in Convention Account	\$1,870.86

M I N U T E S

Texas Jewelers Association

3/28/76

General Assembly

Kerrville, Texas

The meeting was opened by President, Vic Maden who thanked Mickey Moore and Margaret Youngquist for their help in coordinating the convention and Koy Kragh for serving as Convention Chairman and Master of Ceremonies. The president also extended the association members' thanks to other convention committee members, Charlie Payne and Chase Holland for their fine work. Elvira Brehmer was complimented on the excellent Ladies Brunch she organized and Abe Katz was thanked for initiating the first "Discovery Room" at a TJA/TWA Convention.

President Maden gave a report of the past year's activities and mentioned that the association had added 61 new members during his administration.

Charles Payne gave the report of the Nominating Committee:

W.M. House, President
Koy Kragh, Vice President
David Billings, Vice President
Jim Barnes, Secretary-Treasurer

Directors: Fred Burckhardt, Ben Williams and
Leroy Barton

Payne made the motion that the nominations be accepted and the motion was seconded by Chase Holland. PASSED. There being no more nominations, a motion was made by Chase Holland that nominations cease and that the nominated slate be elected by acclamation. The motion was seconded and PASSED.

President Maden turned the meeting over to the new President, W.M. "Mac" House.

President House named a convention committee of Charles Payne, Chairman, Fred Burckhardt and Lee Majors.

Executive Vice President, Mickey Moore, gave a report of the condition of the association and discussed sales tax problems.

Koy Kragh asked for a discussion of the change of meeting dates.

There being no further business, the meeting was adjourned.

President


Executive Vice Pres.

M I N U T E S

Texas Jewelers Association
Board of Directors
February 22, 1976
Dallas, Texas

Call to Order , President Vic Maden

Present: Maden, Frank Everts, Selwyn Leeds, W.M. House,
Charlie Payne, Chase Holland, David Billings,
Vim Ray, Abe Katz, Myron Everts, Jim Barnes,
Lee Majors, Mickey Moore
Guests: Martha Williams, Ben Williams,
Pat Eskew, Koy Kragh

Rye and Frank Everts moved to approve minutes as mailed.
PASSED.

F. Everts reported the following nominations from the
Nominating Committee:

President - W.M. House, House Jewelry, Paris
Vice Pres.- Koy Kragh, Kragh Jewelry, Bastrop
Vice Pres.- David Billings, Billings Jewelers, Houston
Secretary-Treasurer - Jim Barnes, Bill Barnes Jeweler,
Victoria
New Directors: Leroy Barton, Stirman Jewelry, Athens
Ben Williams, Ben Williams Jeweler, El Paso
Fred Burckhardt, Deeds Jewelers, Fort Worth
Immediate Past President: Vic Maden, Vic Maden Jeweler, Mexia

Frank Everts and Selwyn Leeds moved approval of the Nominating
Committee Report. PASSED

Kragh, reporting for the Convention Committee, outlined the
program of events and advised that an outstanding convention
is anticipated.

Moore gave a brief financial report, reviewed handbook ad sales
and asked directors to thank advertisers for their support. Moore
also reported on lack of response from Miss Texas Pageant and
was asked to make another attempt by letter to contact them.

Katz suggested that associate members be asked to put a placard
in their showroom during market, with a TJA membership applica-
tion available. It was agreed to do this.

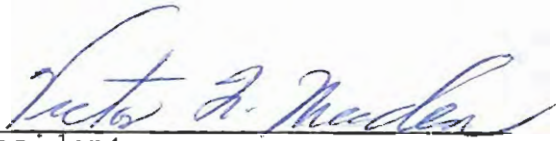
A discussion was held concerning the sales tax on engraving. Moore
is to discuss the matter with Comptroller Bob Bullock.

F. Everts announced that representatives of Jewelers Circular
Keystone had asked TJA to co-sponsor a Dallas seminar on Financial
Management. The Board agreed to cooperate.

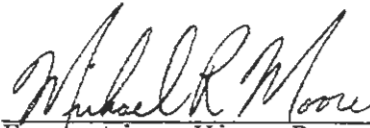
Billings suggested that Directors urge TJA members to attend the General Assembly in Kerrville.

Jim Barnes submitted an invitation from Victoria for the next TJA-TWA Convention.

Meeting adjourned at 10:05 A.M.

A handwritten signature in blue ink, appearing to read "Luto F. Mader", written over a horizontal line.

President

A handwritten signature in blue ink, appearing to read "Michael R. Moore", written over a horizontal line.

Executive Vice President

TJA Handbook

59 ads sold		
28 full page ads @ \$115.00		\$3,220.00
28 half page ads @ \$ 75.00		2,100.00
1 back cover		150.00
2 inside covers @ \$125.00		250.00
		<hr/>
		\$5,720.00

The following former advertisers did not renew:

- Designer Jewels
- Eterna Mido Watch Co.
- Lovebright Diamond Company
- * Rockson Jewelry Co. (ad come in Fri. 2/20 -too late)
- Sodokoff International
- Tishman & Lipp, Inc.
- Wefferling Berry & Co.
- J.R. Wood, Inc.
- Wyler Watch Co.
- Heiligenthal Imports

The new advertisers in 1976 handbook are:

- * Anson, Inc.
- * EBCO International, Inc.
- Gold Lance - Stuckey & Speer
- Norvell-Marcum Co., Inc.
- Maurice Pierce & Associates, Inc.
- * Sidney Schlusberg Co.
- * Star Jewelry Co., Inc.
- Van Dell Corporation

(Those with * are also associate members of TJA)

Financial Statement
2/20/76

Balance in Travis State Bank	\$5,275.06
deposit in transit	798.12
C.D. Capital City Savings	3,416.44
C.D. Travis State Bank	<u>3,000.00</u>
	\$12,489.62

37 registration fees @ \$30 included in bank balance.

M I N U T E S

Texas Jewelers Association Board of Directors August 31, 1975

Call to Order at 8:30 a.m. in the Sundown Room of the Marriott Hotel in Dallas. President, Vic Maden, presiding.

Motion made by Frank Everts and seconded by Vim Rye that the minutes of the last meeting be accepted as read previously by the board from a general mailing. PASSED.

President Maden read a statement of income and expense on the Texas Jewelers Handbook 1975-76. A copy is attached and made a part of these minutes.

President Maden gave the financial statement of the 1975 joint convention, stating that there was a net income of \$993.26, half of which was held by TJA for TWA.

President Maden gave a brief report of the recent RJA Convention in New York and stated that he had met the new President of RJA, Mr. Alvin Fink, and had officially invited him to attend our next convention.

Koy Kragh gave a report on the progress of the convention committee. Sites recommended in order of preference were El Paso, Kerrville and Corpus Christi. The possibility of an earlier date for the convention was discussed. Vim Rye made a motion that the dates of March 26, 27 & 28 be considered as the convention dates. The motion was seconded by Frank Everts and PASSED. Abe Katz presented some suggestions for convention programs to Kragh for the committee's consideration.

President Maden discussed the possibility of a "Discovery Room" for associate members to show one new item each at the convention. The board indicated approval and Kragh was asked to pursue this matter with the convention committee.

Selwyn Leeds made a motion that the President's expenses to New York to the RJA Convention be totally reimbursed by the association. The motion was seconded by David Billings and PASSED.

Nelson Alter made a motion that the budget sent out in a recent mailing to the Board be approved as read. Frank Everts seconded the motion and it PASSED. A copy is attached and made a part of these Minutes.

Nelson Alter made a motion that the fiscal year be changed to Jan. 31, from May 31, so income and expenses for handbook and convention would be shown for the fiscal year to which they apply. Motion was seconded by Frank Everts and PASSED.

Complaints were heard regarding the pre-registration procedure. President Maden reported that 55 of our members sent in forms. The board asked that the staff check with those in charge and see about setting up a separate desk for TJA pre-registrations in the Marriott Lobby.

Mrs. Youngquist reported Mickey Moore's findings on his inquiry to the Miss Texas Pageant, explaining that the purchase of a crown, customizing it and presenting a pendant would probably be a \$150 budget item. Nelson Alter made the motion that the Texas Jewelers Association proceed with the crown and pendant for Miss Texas, keeping in mind that the cost should not exceed \$150. Mac House seconded Alter's motion and it PASSED.

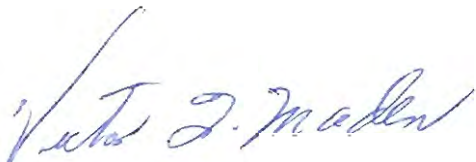
Maden stated that it was time to renew the association's membership in the Jewelry Industry Council if the board chose. Motion was made by Frank Everts and seconded by Lee Majors that we continue to support JIC. PASSED.

President Maden asked for a discussion of school ring business and told the board that the TJA office has had a number of complaints from retail jewelers. He asked that any board member having knowledge of any difficulty between retail jewelers and schools relative to the sale of school rings, please contact Mickey Moore at the TJA office.

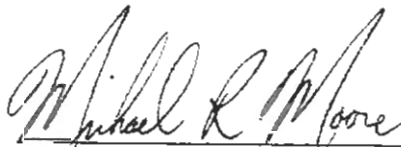
A complaint was registered about the quality of the food in the Market Center Complex and the board asked that Mickey Moore register a formal complaint from TJA to the Gift and Jewelry Show.

The problem of non-jewelers buying at the jewelry show was discussed and President Maden appointed a committee of Lee Majors, Chase Holland and Leon Payne to meet with the Gift Show Board and attempt to work out a solution. Myron Everts was asked to assist the committee.

There being no further business, Vim Rye made a motion that the meeting be adjourned. It was seconded by Majors and PASSED. The meeting adjourned at 10:15 a.m.



President



Executive Vice President

Proposed Budget 1975-76

Revenues

Membership dues	\$7,500.00	
Directory revenue	3,700.00	
Interest	400.00	
I.C. System	500.00	
	<u>\$12,100.00</u>	\$12,100.00

Expenditures

Meetings and Travel	\$2,500.00 ✓	
Administrative Fees	6,000.00 ✓	
Office Supplies	150.00 ✓	
Printing	1,000.00 ✓	
Postage	650.00 ✓	
Contributions and Awards	500.00 ✓	
Legal & Professional	400.00 ✓	
Telephone	210.00 ✓	
Dues and Subscriptions	200.00 ✓	
Contract Labor	100.00 ✓	
Tax	100.00 ✓	
Misc.	100.00 ✓	
	<u>\$11,910.00</u>	\$11,910.00

TJA HANDBOOK

Revenue received to date (8/25/75)	\$ 5,345.00	
not paid to date	<u>570.00</u>	
Total income	\$ 5,915.00	\$5,915.00
Check to Whitley for Printing handbook	\$ 1,872.41	
Check to Texas Mailing postage & mail	232.14	
printing & postage for promotion	<u>92.40</u>	
	\$ 2,196.95	<u>\$2,196.95</u>
Net Profit		\$3,718.05

74 income = \$4,815.00
74 exp. = 2,315.94
74 net \$2,499.16

Financial Statement
8/31/75

Balance in Travis State Bank	\$ 2,713.52
C.D. -Capital City Savings (1/25/76)	3,307.20
C.D. Austin National Bank (10/15/75)	<u>4,037.74</u>
	\$10,058.46

receivable (handbook ads unpaid)	\$570.00
" (income tax deposit)	<u>70.54</u>
	\$640.54

GENERAL ASSEMBLY - 1975
Texas Jewelers Association
Ramada Gondolier Hotel
Austin, Texas 6/22/75

Call to order at 9:15 a.m., President Vic Maden presiding.

President Maden reported on the previous Board of Directors Meeting and gave the Board's recommendation of the change in by-laws to allow an associate member to serve on the Board as an additional Board member. Vim Rye read the proposed amendment and made a motion that the by-laws be amended accordingly. Frank Everts seconded Rye's motion and it PASSED.

Rye gave the nominating committee's report, suggesting the following be placed in nomination for the four directorships now vacant:

Charlie Payne
Lee Majors
Chase Holland
Selwyn Leeds

Bob Morrow made a motion that nominations cease. It was seconded by David Walden. The above named nominees were elected as directors of TJA.


Frank Everts nominated Abe Katz as the new associate member on the TJA Board. This was seconded by James Schlegel and it PASSED.

Rye reported that Myron Everts had been named an honorary life member of the Board of Directors.

President Maden opened the floor for discussion of possible considerations for future conventions.

Frank Everts made a motion that the meeting be adjourned. It was seconded by Charlie Payne and PASSED.

The meeting was adjourned at 10:05 a.m.



President



Exec. Vice President

M I N U T E S

Texas Jewelers Association
Board of Directors
June 22, 1975

Call to Order, President Vic Maden

Present: Maden, Myron Everts, David Billings, Pete Mowen, Jim Barnes
Bob Morrow, Vim Rye, Frank Everts, Mickey Moore and David
Galbraith

Maden reviewed briefly the activities of TJA over the past year.

President Maden called for a report from Executive Vice President, Mickey Moore who gave the financial report a copy of which is attached. He gave a wrap-up of the convention, mentioning that over 180 were registered and that it looked like expenses would be covered. Moore discussed the past legislative session and the bills of particular interest to jewelers. In detailing the course of the class ring bill in the legislature, Moore suggested that a study committee be formed and a recommendation be made in connection with the matter for future reference.

Maden called for a report on the Texas Jewelers Handbook from chairman, Jim Barnes. Barnes reported that 61 ads had been sold and that he expected an income of \$6,030.00.

Billings and Barnes suggested that directors thank advertisers when they call on them. Moore is to investigate cost of membership decal for associate members.

Vim Rye suggested a by-laws amendment to permit placement of a wholesaler on the Board. Rye and Frank Everts moved to recommend change to membership. PASSED

The Miss Texas Pageant was discussed and Moore was instructed to contact Miss Texas officials about possibility of presenting the crown each year and get cost and estimate. It was also requested that Moore check on pendant for 1975.

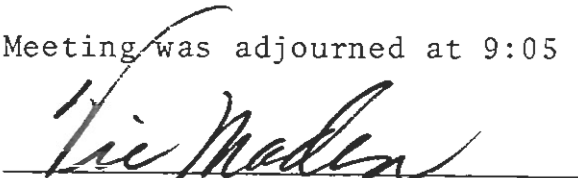
Rye moved to make Myron Everts an honorary life member of the TJA Board. F. Everts seconded. PASSED.

Rye and Mowen moved to send Ms. Youngquist, TJA staff member, to RJA show in New York. PASSED

F. Everts suggested survey in bulletin to get membership feelings on convention --what they want, etc.

Motion was made by Frank Everts that the meeting be adjourned. Motion was seconded by Bob Morrow and PASSED.

Meeting was adjourned at 9:05 a.m.


President


Executive Vice President

TEXAS JEWELERS ASSOCIATION
Financial Report
6/20/75

Cash in Travis State Bank	\$4,439.25
Cash in transit	880.00
Certificate-Austin National Bank (matures 7/15/75)	3,977.06
Certificate-Capitol City Savings	<u>3,253.90</u>
Total Cash	\$12,550.21