

# Management Report

Texas Jewelers Association

For the period ended August 31, 2016



Prepared on

March 31, 2017

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# Statement of Activity

September 2015 - August 2016

	<b>Total</b>
<b>REVENUE</b>	
1101 Membership Dues	6,005.00
1102 Associate Dues	3,135.00
1103 Scholarship Contributions	315.00
1104 Sponsorships of Association	5,096.00
1106 Magazine Advertising Income	17,822.00
1107 Email Advertising Income	3,600.00
1108 Special Event Sponsorship	14,972.00
1113 Convention Registration Income	7,365.00
1114 Convention Booth Sales	55,272.00
1115 Convention Sponsorship Income	2,500.00
1117 Design Competition Entry Fees	740.00
1118 Convention Dinner Sales	350.00
Sales	5,253.00
Uncategorized Income	1,171.95
<b>Total Revenue</b>	<b>123,596.95</b>
<b>GROSS PROFIT</b>	<b>123,596.95</b>
<b>EXPENDITURES</b>	
1202 Postage	87.55
1206 Staff Travel	1,128.94
1207 E-Newsletter Production	1,115.00
1208 Magazine Production	8,012.96
1209 Board Meeting Expense	660.27
1212 Legal & Accounting	1,890.00
1214 Website Maintenance	795.00
1215 Bank Charges	190.00
1216 PayPal Fees	1,506.75
1220 Office Supplies & Software	199.92
2100 Special Event Expense	12,798.01
2101 Convention Exhibit Set-Up Tables	811.69
2107 Convention Hotel Expense	39,825.14
2109 Convention Misc Expense	1,434.16
2110 Convention Speaker Fee	1,787.41
2112 Convention Equipment Rental/Fees	10,938.66
2113 Convention Exhibit Security	2,870.00
2117 Sponsorship Commission	1,812.60
2120 Photography	450.00
2121 Management Fee	40,441.52
<b>Total Expenditures</b>	<b>128,755.58</b>
<b>NET OPERATING REVENUE</b>	<b>-5,158.63</b>
<b>OTHER REVENUE</b>	
1109 Interest	44.13

	<b>Total</b>
<b>Total Other Revenue</b>	<b>44.13</b>
NET OTHER REVENUE	44.13
NET REVENUE	<b>\$ -5,114.50</b>

# A/R Aging Detail

As of August 31, 2016

Date	Transaction Type	Num	Member	Due Date	Amount	Open Balance
<b>61 - 90 days past due</b>						
06/15/2016	Pledge	154	Joe Koen & Son Jewelers	06/15/2016	110.00	110.00
<b>Total for 61 - 90 days past due</b>					<b>\$110.00</b>	<b>\$110.00</b>
<b>31 - 60 days past due</b>						
07/09/2016	Pledge	198	DeBoulle Diamond and Jewelry	07/09/2016	110.00	110.00
07/11/2016	Pledge	221	Harold Reese Jewelry	07/11/2016	110.00	110.00
07/14/2016	Pledge	259	Charles Garnier	07/14/2016	845.00	845.00
07/14/2016	Pledge	261	Brands 88	07/14/2016	1,750.00	1,750.00
<b>Total for 31 - 60 days past due</b>					<b>\$2,815.00</b>	<b>\$2,815.00</b>
<b>1 - 30 days past due</b>						
08/03/2016	Pledge	286	Asba USA	08/03/2016	750.00	750.00
08/10/2016	Pledge	287	Rolland Safe Company	08/10/2016	845.00	845.00
08/13/2016	Pledge	308	Dharm International	08/13/2016	750.00	750.00
08/24/2016	Pledge	301	Roseco Inc.	08/24/2016	750.00	750.00
08/26/2016	Pledge	304	UPS Capital Parcels	08/26/2016	845.00	845.00
<b>Total for 1 - 30 days past due</b>					<b>\$3,940.00</b>	<b>\$3,940.00</b>
<b>Current</b>						
08/31/2016	Pledge	265	Roseco Inc.	08/31/2016	95.00	95.00
<b>Total for Current</b>					<b>\$95.00</b>	<b>\$95.00</b>
<b>TOTAL</b>					<b>\$6,960.00</b>	<b>\$6,960.00</b>

# Sales by Member Summary

September 2015 - August 2016

	<b>Total</b>
Almaza Jewelers	110.00
Amber's Designs	359.00
Amir S Jabin	1,515.00
anup pandey	750.00
Asba USA	750.00
Austin Private Jeweler	110.00
Authentic Gem Imports	95.00
Avant Garde Jewelers	110.00
Barker & Company	750.00
Bill Koen	149.00
Brands 88	1,750.00
Brian S Hoover	149.00
Cameron B. Stone	85.00
Charles Garnier	845.00
Clay Copeland	110.00
Commonwealth Imports	95.00
Costar Imports	2,095.00
Curt Vinson	149.00
Daniel Wibbenmeyer	750.00
DeBouille Diamond and Jewelry	110.00
Dharm International	750.00
Elizabeth Thornton	149.00
Elliott Herzlich (deleted-1)	2,500.00
Fast-Fix - Belman Group	110.00
Federated Insurance	20,000.00
Gaurangbhaia Gohel	95.00
Gems of the Hill Country	845.00
Georgetown Jewelry	298.00
Gregory Neeley	110.00
Harold Reese Jewelry	110.00
Harrison Jewelers	1,050.00
Heidi Kaufmann	95.00
Hirschberg Enterprises / Texas Tool Trade	95.00
Holly Vinson	149.00
Jan Forrester	110.00
Jeffrey Allan Connors Sr	40.00
Jewelers Mutual Insurance Co.	95.00
Jewelry by Shirey	110.00
Jewelry Innovations, LLC	750.00
Jigar Shah	750.00
Joe Koen & Son Jewelers	110.00
Joseph Radest	497.00
Joseph Ziegler	95.00

	<b>Total</b>
King Diamonds LLC	750.00
Kip, Colleen Stodghill	518.00
Kirk Root	557.00
Kriechbaum Designer Goldsmith	80.00
Lothar Haag	845.00
Madelyn Pagan	750.00
Marc Alonso	543.00
Mark Priest	298.00
Medlars Jewelry	110.00
Mia Hartsook	95.00
Mitchell Shrem	845.00
Nan Lee Jewelry	110.00
Nina Nguyen	750.00
PointTec Usa	95.00
Priyanka Ghosh-Murthy	1,050.00
RENU VAIDYA	750.00
Rex Solomon	149.00
Reznikov Jewelers	214.00
Richard Poe	110.00
Richard Ricketts	259.00
Richard T Hirsh Jewelers Inc	110.00
Robert Harrison	214.00
Robert Loving	750.00
Rolland Safe Company	845.00
Roseco Inc.	845.00
Sandra Colligan	845.00
Sheri Ihde	149.00
Steve Kriechbaum	214.00
Steven Konetzke	95.00
Stuller	750.00
Susan Eisen Fine Jewelry & Watches	110.00
Ted RESNICK	324.00
Ten Two Three Estate Jewelry	110.00
Time Delay Corp.	845.00
Tovello USA	845.00
Trader Rick's Gems & Gold	149.00
Trustar Diamonds, Inc.	110.00
United Precious Metal Refining	750.00
UPS Capital Parcels	845.00
Wiley's Jewelry	110.00
Willis Towers Watson	95.00
Winfields Jewelry	110.00
World Gem Trade Association	95.00
<b>TOTAL</b>	<b>\$57,942.00</b>